

Agenda Item Details

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| Meeting | Feb 22, 2023 - Bryan City Council Special Meeting |
| Category | 4. Regular Agenda - This agenda consists of items requiring individual consideration by Council. |
| Subject | A. Consider approval of the purchase of a mobile stage from Century Industries in an amount not to exceed \$300,000 |
| Type | Action (Statutory) |
| Preferred Date | Feb 22, 2023 |
| Absolute Date | Feb 22, 2023 |
| Fiscal Impact | Yes |
| Dollar Amount | 300,000.00 |
| Budgeted | Yes |
| Budget Source | General Fund |
| Goals | Service Quality of Life |

Summary:

A decision package for the purchase of a mobile stage was approved as part of the Fiscal Year 2023 Budget. After researching mobile stage equipment and vendors as well as reviewing the mobile stage purchased by City of College Station, Century Industries was selected. The Century Industries product is a high-quality commercial level stage that provides easy set up and break down and can be moved with a City truck.

The mobile stage is intended to be utilized at special events, concerts, tournaments, parades, festivals, groundbreaking, and grand openings at Travis Bryan Midtown Park, Downtown Bryan, other parks, City facilities, and various locations as needed.

City staff's original recommended stage was a Century Industries Front Row 4524 Mobile Concert Stage, which is 24' x 24' and includes standard features of a self-contained hydraulic system, a powered roof canopy, powered stage deck, tandem-axle suspension, a rugged main frame, a breaker panel, LED interior lights, stairs, and DOT required items.

Additional requested upgrades include speaker weather covers, an 8000 watt generator, a hydraulic leveling upgrade, a wheelchair lift, a mounted spare tire, exterior work lights, an electrical panel upgrade, a 220v/200amp panel box, a LED light package, a sound system package, exterior graphics, banners and poles, a stage skirt, additional stairs, an equipment loading ramp, and a storage locker box. The upgrades allow for the stage to be fully operational "as is" (lights, sound, power) as well as the ability to have additional lights, sound, power, and stage deck added when requested.

At the February 7, 2023, City Council meeting, direction was given to staff to acquire price quotes for the 32' x 24' model and the 40' x 24' model, including all additional upgrades. To tow the larger stage sizes (32' and above), a 5th wheel/Gooseneck hitch was added to the quote, as well as one row of additional stage deck extensions to enable the stage size to increase in width by 8' when needed (32' x 32' and 40' x 32'). The larger stage also requires a pick-up heavier than a 3/4 ton; the Parks, Recreation, and Facilities Department does not have the necessary vehicle, but can coordinate efforts with another City department that has such a vehicle.

Century Industries is a member of the HGAC purchasing cooperative, which means the stage meets the State's purchasing requirements as established by State statute.

Staff Analysis and Recommendation:

After reviewing stages purchased and used by other municipalities, City staff recommends the City Council approve the purchase of the Century Industries mobile stage in an amount not to exceed \$300,000, with three options being provided under the Options heading. The stage will fill a long-time need for a flexible stage to be used in many different ways.

Options:

1. Approve the purchase of the 24' x 24' mobile stage from Century Industries for an amount not to exceed \$219,011. (\$185,000-DP; \$34,011-unfunded balance)
2. Approve the purchase of the 32' x 24' mobile stage from Century Industries for an amount not to exceed \$262,998. (\$185,000-DP; \$77,998-unfunded balance)
3. Approve the purchase of the 40' x 24' mobile stage from Century Industries for an amount not to exceed \$297,737. (\$185,000-DP; \$112,737-unfunded balance)
4. Do not approve the purchase of a mobile stage from Century Industries and provide staff with direction.

Attachments:

1. Quotes from vendor (three separate documents)

[HGAC FR4532 Quo HGAC 02.13.2023.pdf \(631 KB\)](#)

[HGAC FR4540 Quo HGAC 02.13.2023.pdf \(648 KB\)](#)

[HGAC FR4524 QuoA_HGAC 12.12.22.pdf \(683 KB\)](#)