

**Agenda Item Details**

Meeting	Nov 17, 2022 - Bryan City Council Second Regular Meeting
Category	5. Consent (Automatic Approval) Agenda - This agenda consists of ministerial or "housekeeping" items required by law such as routine bids, contracts, purchases, and resolutions. Items may be removed from the consent agenda for separate consideration at the request of two Councilmembers.
Subject	E. Approval of purchase of golf course maintenance equipment in an amount not to exceed \$156,659
Type	Action (Consent)
Preferred Date	Nov 17, 2022
Absolute Date	Nov 17, 2022
Fiscal Impact	Yes
Dollar Amount	156,659.00
Budgeted	Yes
Budget Source	General Fund (Fiscal Year 2023 Decision Package)
Goals	Quality of Life

**Summary:**

Several key pieces of City Course equipment need replacement and are past the point of simple repair. A Fiscal Year 2023 Decision Package (DP) was approved by the City Council provides funding for four (4) pieces of equipment through a lease to purchase agreement with Professional Turf Products (Toro): Groundsmaster 4500, Workman HDX - 2WD Kubota Diesel, Bullseye Quick Groom 550, and a Club Car 500.

As referenced above, the approved DP is for a lease/purchase agreement. Negotiated terms of the lease purchase agreement met the DP funding criteria, including the monthly and annual funding rate and lease term of five years. However, after obtaining more information and comparing the lease/purchase versus an outright purchase of the equipment, the City will save over three-quarters of a year in additional lease payments by outright purchasing the equipment. Additionally, warranties are the same whether using the lease/purchase or an outright purchase options.

**Staff Analysis and Recommendation:**

City Course staff can no longer maintain several pieces of equipment. Pulling parts from similar units or purchasing expensive parts is not a financially sound option. Toro has provided a quote to replace four pieces of equipment. While a John Deere quote is minimally less expensive, golf course staff is familiar with Toro products as the entire existing fleet is Toro. Golf course management believes Toro equipment is better quality and will remain in service longer, and the small savings is justified based on keeping the fleet consistent with Toro products.

A lease to purchase agreement is another option, but at the end of the sixty month agreement, the City would be paying over three-quarters of a year in additional payments based on financing interest for the lease/purchase. Staff recommends approval of an outright purchase for golf course maintenance equipment in an amount not to exceed \$156,659.

**Options:**

- A. Approve purchase of golf course maintenance equipment in an amount not to exceed \$156,659 (Toro)
- B. Approve an option to lease/purchase the golf course maintenance equipment, which may require consideration at a future City Council meeting
- C. Approve the purchase of golf course maintenance equipment from a different vendor, which may require consideration at a future City Council meeting
- D. Do not approve any outright purchase or lease to purchase agreement for golf course maintenance equipment and provide direction to staff
- E. Take no action and provide staff direction

**Attachments:**

1. Professional Turf Products Quote (Toro)
2. John Deere Quote
3. Lease to Purchase amortization schedule

[Final Toro quote.pdf \(646 KB\)](#)

[John Deere Bryan City Course Quote 9009,2750 etc.pdf \(1,270 KB\)](#)

[City Bryan TX Amort Example.xls \(48 KB\)](#)

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