



College Station Independent School District

Success...each life...each day...each hour

MEMORANDUM

To: Amy Drozd, CFO
From: Carmella Shafer, Director of Purchasing
Date: March 3, 2022
Subject: 2021 Bond – A&MCHS and CSHS Auditorium Lighting Upgrades

As part of the 2021 Bond Proposal, both A&MCHS and CSHS auditoriums were identified as needing lighting replacements and upgrades. Quotes were requested from various state and regional purchasing cooperatives, with two respondents responding. Avinext and Covenant each provided complete quotes for both campuses. After staff from the Fine Arts, Technology, and Purchasing departments reviewed the responses, Covenant was selected as the best value and lowest priced response.

Supplier	Description	Quote Amount
Avinext	AMCHS (\$268,000.00) CSHS (\$63,920.00)	\$331,920.00
Covenant	AMCHS (\$258,427.19) CSHS (\$62,477.23)	\$320,904.42

Covenant's quote is based on TIPS purchasing cooperative contract - 200904. The Interlocal Purchasing System (TIPS) is a purchasing cooperative that has established contracts with vendors for technology-related products and services. TIPS contracts are competitively bid and meet the competitive bid requirements stipulated in Texas Government Code, Section 791.025.

It is the recommendation of Eric Eaks, Director of Fine Arts, Carmella Shafer, Director of Purchasing, and David Hutchison, Director of Technology that the district purchases the equipment from Covenant for the amount of \$320,904.42 to be paid from 2021 Bond funds.


Carmella Shafer, Director of Purchasing


David Hutchison, Director of Technology


Eric Eaks, Director of Fine Arts



Proposal To:

A&M Consolidated HS

1801 Harvey Mitchell Pkwy S,
College Station, TX 77840

For:

A&M Consolidated w/2022 Update

February 8, 2022

By: Covenant Estimating

P-970

Partners in Integration



FOH

LIGHTING

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
2	ETC ELEMENT 2 1K Element 2 Console, 1,024 Outputs		\$6,552.63	\$13,105.26
4	Phillips 242B9T 23.8" 16:9 IPS Touchscreen Monitor		\$460.51	\$1,842.04
2	Logitech MK545 Wireless mouse & keyboard combo with unifying receiver		\$66.75	\$133.50
4	Pan Pacific S-DSP2-03 DISPLAY PORT CABLE 03 ft		\$15.00	\$60.00
2	ETC ETS-4 EchoTouch Mk2 Controller, Black		\$903.95	\$1,807.90
1	ETC ETS-SBB EchoTouch Surface-Mount Back Box, Black		\$71.05	\$71.05



STAGE

LIGHTING

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
30	ETC CSSPOTPRLS-1 ColorSource Spot, light engine with shutter barrel, Pearl, XLR,		\$1,523.68	\$45,710.40
30	ETC CSPAR ColorSource PAR, XLR, black		\$781.58	\$23,447.40
16	Chauvet Professional OVATIONCYC1FC Ovation CYC 1 FCIncludes: powerCON Power Cord Control: 5-pin DMX		\$1,040.31	\$16,644.96
10	ETC 419EDLT 19° EDLT lens tube, black		\$268.42	\$2,684.20
15	ETC 426EDLT 26° EDLT lens tube, black		\$268.42	\$4,026.30
15	ETC 436EDLT 36° EDLT lens tube, black		\$268.42	\$4,026.30
1	ETC ETS-RM EchoTouch Rack-Mount Kit		\$71.05	\$71.05
80	Chauvet Professional DMX5P10FT 5-Pin 10' DMX Cable		\$14.95	\$1,196.00
80	Chauvet DJ POWERCONEXT10FT powerCON Extension, 14AWG, 10ft		\$50.00	\$4,000.00
1	Blizzard Lighting DMX-500 500' DMX Cable Spool		\$197.36	\$197.36
10	Whirlwind NC5FXX-B Connector - XLR - Neutrik, female inline, 5 pin, blk/gold		\$12.68	\$126.80
10	Whirlwind NC5MXX Connector - XLR - Neutrik, male inline, 5 pin		\$7.33	\$73.30
16	Altman Lighting 52-138GM 20 Amp male Stage Pin, cable mount		\$19.74	\$315.84
35	ETC SAFETY Safety Cable (30in / 762mm), black		\$11.84	\$414.40
35	ETC 400CC C-Clamp		\$19.74	\$690.90



RACKS

LIGHTING

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
20	ETC R20 Dual 20A Relay module		\$493.42	\$9,868.40
1	Doug Fleenor Design 421E-TB Four inputs, one output, isolated, terminal blocks		\$2,834.34	\$2,834.34
2	Netgear GS108PP100NAS 8PT POE/POE+ GIGABIT UNMANAGED SWCH		\$156.25	\$312.50
2	Chauvet Professional RDMXSPLITTER8 RDMX Splitter 8 RDM/DMX Opto-SplitterIncludes: IEC power cableData connections: Ethercon In/Out, 5-Pin DMX In (x2), 5-Pin DMX Out (x8)		\$494.15	\$988.30
2	West Penn 4246E2BK1000 1000' Cat6 non-shielded Cable - Black		\$181.58	\$363.16



GENERAL

LIGHTING

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
1	Covenant Custom AQUARII RGBW Houselighting Upgrade	40 qty. AQUARII RGBW Houselight full upgrade, white pendant 34 degree throw	\$71,392.41	\$71,392.41
1	COVCom Miscellaneous Cables, Connectors, Parts Parts	Cables, Connectors,	\$2,700.00	\$2,700.00

INFRASTRUCTURE

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
1	Covenant Contingency Price Guarantee Contingency		\$15,000.00	\$15,000.00



Does not include any additional structural or electrical needs. Does not include lift rental.



ACCEPTANCE

ACCEPTANCE

PAYMENT SCHEDULE
To be determined

	EQUIPMENT TOTAL	\$224,104.07
	SHIPPING TOTAL	\$6,723.12
	ENGINEERING	\$0.00
	INSTALLATION	\$26,400.00
	MANAGEMENT	\$0.00
	PROGRAMMING	\$1,200.00
	LABOR TOTAL	\$27,600.00
	SUBTOTAL	\$258,427.19
	TOTAL TAX (TAX EXEMPT)	\$0.00
	PROJECT TOTAL	\$258,427.19

TERMS

PLEASE NOTE: Currently, we are facing difficult global logistics issues combined with significant semiconductor chip shortages. Just like manufacturers of automobiles and other consumer products, Covenant has seen lead times on materials increase significantly. We are constantly looking for ways to improve the situation and appreciate your patience with our customer service teams as we work through the shortages.

Unless otherwise noted, all shipping quotes are ground.
Quote is good for 60 days from issue date.
Proposal only - please pay from invoice.
Prices reflect an automatic cash discount. Credit card transactions are subject to a 3% fee
CO-OP Information: ESC 6, ESC 5, TIPS
We are able to give reference letters from surrounding districts as well. .

ACCEPTANCE

A&M CONSOLIDATED HS

SIGNED

DATE

PRINT NAME

TITLE

COVENANT COMMUNICATIONS

SIGNED

DATE

PRINT NAME

TITLE



COVENANT
CELEBRATING 20 YEARS!

Proposal To:

College Station High School

College Station, TX

For:

College Station PAC Lighting Upgrade

February 8, 2022

By: Covenant Estimating

P-971

Partners in Integration



STAGE

LIGHTING

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
4	Chauvet DJ INTIMHYBRID140SR 4 pieces	Intimidator Hybrid 140SR	\$1,496.25	\$5,985.00
30	ETC CSPAR ColorSource PAR, XLR, black		\$781.58	\$23,447.40
2	Chauvet DJ CUMULUS Cumulus - 110v or 230v - not auto ranging		\$1,661.39	\$3,322.78
3	City Theatrical 5900 MULTIVERSE® SHoW BABY (Includes Power Supply and Hanging Bracket) 1-11 pieces		\$439.43	\$1,318.29
45	Blizzard Lighting DMXPC-10 10ft powerCON compatible (male-blue) to (male-white) 14 AWG power + 3-pin XLR(M) – XLR(F) DMX combo cable		\$44.85	\$2,018.25
15	Chauvet DJ CLP05 1-2.5in Pro Clamp		\$15.60	\$234.00
4	Chauvet DJ LLG Low-Lying Fog Fluid (gallon)		\$38.35	\$153.40
5	Chauvet Professional DMX5P25FT 5-Pin 25' DMX Cable		\$26.01	\$130.05
5	Chauvet Professional DMX5P5FT 5-Pin 5' DMX Cable		\$11.05	\$55.25



RACKS

LIGHTING

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
12	ETC R20 Dual 20A Relay module		\$493.42	\$5,921.04



GENERAL

LIGHTING

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
1	COVCom Miscellaneous Cables, Connectors, Parts Parts	Cables, Connectors,	\$1,250.00	\$1,250.00

INFRASTRUCTURE

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
1	Covenant Contingency	Price Guarantee Contingency	\$5,000.00	\$5,000.00



ACCEPTANCE

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PAYMENT SCHEDULE
To be determined

EQUIPMENT TOTAL	\$48,835.46
SHIPPING TOTAL	\$2,441.77
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ENGINEERING	\$0.00
INSTALLATION	\$8,800.00
MANAGEMENT	\$0.00
PROGRAMMING	\$2,400.00
LABOR TOTAL	\$11,200.00
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SUBTOTAL	\$62,477.23
TOTAL TAX (TAX EXEMPT)	\$0.00
PROJECT TOTAL	\$62,477.23

TERMS

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Proposal only - please pay from invoice.
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ACCEPTANCE
COLLEGE STATION HIGH SCHOOL

SIGNED

DATE

PRINT NAME

TITLE

COVENANT COMMUNICATIONS

SIGNED

DATE

PRINT NAME

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AV SAVVY. NETWORK SMART.

The Personal Computer Store, Inc.
 1400 University Drive East - College Station, TX 77840
 Phone 979-846-9727 Fax 979-268-1017
 www.Avinext.com

Quotation

Quote #	Date
198142	01/31/22
Sales Rep	
Matthew Castillo	
979-846-9727 Ext. 280	
castillo@avinext.com	

For	Phones			
David Hutchison College Station ISD 1812 Welsh Ave. College Station, TX 77840 United States	(979) 764-5569			
	PO #	Terms	Ship Date	Ship Via
		Net 30 days	2/7/2022	Will Call STD

	Part	Description	Qty	Price	Ext. Price
1		AMCHS Auditorium - Lightng Quote			
2		Lighting Equipment	1	\$101,850.90	\$101,850.90
3	52-138GM	(16) Male Stage Pin Connector, 20A	16	\$19.00	\$304.00
4	DMX-500	500' Spool of 22AWG 120 Ohm DMX Cable	1	\$219.00	\$219.00
5	OVATIONCYC1FC	(16) RGBAL CYC LIGHT	16	\$959.00	\$15,344.00
6	DMX5P10FT	(80) 10' 5-pin DMX Cable	80	\$12.00	\$960.00
7	POWERCONEXT10FT	(80) 10' Powercon Jumper Cable	80	\$43.00	\$3,440.00
8	CSSPOTPRLS-1	(30) Variable White LED Ellipsoidal Light Engine and Shutter Barrel, White	30	\$1,509.00	\$45,270.00
9	CSPAR-B	(30) RGLB LED Par with Stage Pin Cable	30	\$779.00	\$23,370.00
10	419EDLT	(10) 19 Degree Enhanced Definition Source Four Lens Tube	10	\$289.00	\$2,890.00
11	426EDLT	(15) 26 Degree Enhanced Definition Source Four Lens Tube	15	\$289.00	\$4,335.00
12	436EDLT	(15) 36 Degree Enhanced Definition Source Four Lens Tube	15	\$289.00	\$4,335.00
13	ETS-RM	Echotouch Rackmount Kit	1	\$79.00	\$79.00
14	SAFETY CABLE	(35) 30" Safety Cable	35	\$12.75	\$446.25
15	400CC	(35) Cast Iron C-Clamp	35	\$21.25	\$743.75
16	NC5FXX	(10) LWC NC5FXX NEUTRIK XLR5 5P CBL NKL	10	\$6.57	\$65.70
17	NC5MXX	(10) LWC NC5MXX NEUTRIK XLR5 5P CBL NKL	10	\$4.92	\$49.20
18					
19		Cabling / Rack Equipment	1	\$16,355.00	\$16,355.00
20	R20	(20) Dual 20A 120V Relay Module	20	\$529.00	\$10,580.00
21	421-E	DMX Combine Unit, 4-Inputs, 1-Output	1	\$2,799.00	\$2,799.00
22	R8N89A#ABA	(2) ARUBA 6000 12G CL4 2SFP 139W SWCH U.S. - ENGLISH LOCALIZATION	2	\$549.00	\$1,098.00
23	RDMXSPLITTER8	(2) Rack Mount DMX / RDM Splitter with 8x 5-pin Isolated Outputs	2	\$459.00	\$918.00

	Part	Description	Qty	Price	Ext. Price
24	24-4P-P-L6-EN-BLK	(2000) LWC 24-4P-P-L6-EN-BLK CAT6 550 23/4P UTP CMP BLACK	2000	\$0.48	\$960.00
25					
26		Console / Touch Panels / Touch Screens	1	\$16,331.00	\$16,331.00
27	ELEMENT-2-1000	(2) Lighting Control Console with 1024 Outputs and 40 Faders	2	\$6,499.00	\$12,998.00
28	9VH85AA#ABA	(4) HP E24T G4 24IN FHD TOUCH MONITOR	4	\$319.00	\$1,276.00
29	920-008219	(2) Logitech MK850 Performance - Keyboard and mouse set - Bluetooth, 2.4 GHz	2	\$95.00	\$190.00
30	ETS	(2) DMX Wall Mount Touch Screen Controller	2	\$899.00	\$1,798.00
31	ETS-SBB	Echotouch Surface Box	1	\$69.00	\$69.00
32					
33		House Lighting Upgrade	1	\$85,000.00	\$85,000.00
34		Rheos Downlight LED Lighting Solution - 40 fixtures in black. Mixture of Medium and Wide Angle Beam Patterns - 25 Degrees / 34 Degrees	1		
35					
36		Labor	1	\$48,463.10	\$48,463.10
37	SER10009	(16) Avinext Lead A/V Designer	16	\$160.00	\$2,560.00
38	SER10008	(120) Avinext Lead A/V Technician	120	\$125.00	\$15,000.00
39	SER10007	(120) Avinext A/V Technician	120	\$95.00	\$11,400.00
40	SER100014	(50) Avinext Project Manager	50	\$125.00	\$6,250.00
41	SER100080	(60) Avinext Lead A/V Programmer	60	\$160.00	\$9,600.00
42	SER70000	(4) Avinext Training Service	4	\$125.00	\$500.00
43	HDWMOUNT	Mounting Hardware	1	\$3,153.10	\$3,153.10
				SubTotal	\$268,000.00
				Sales Tax	\$0.00
				Shipping	\$0.00
				Total	\$268,000.00

QUOTES ARE VALID FOR 30 DAYS FROM THE DATE SHOWN ABOVE. PRICES SUBJECT TO CHANGE - PRICES BASED UPON
TOTAL PURCHASE - ALL SERVICES TO BE BILLED AT PUBLISHED RATES



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castillo@avinext.com	

For	Phones			
David Hutchison College Station ISD 1812 Welsh Ave. College Station, TX 77840 United States	(979) 764-5569			
	PO #	Terms	Ship Date	Ship Via
		Net 30 days	3/4/2022	Will Call STD

	Part	Description	Qty	Price	Ext. Price
1	COMTAMU19	TAMU Contract C20201408 - MultiMedia Equipment, Supplies & Services	1		
2		CSHS LIGHTING UPGRADES			
3	123877	Blizzard Powercon to Powercon w/ 3-pin DMX Combo Cable, 10'	45	\$69.00	\$3,105.00
4	INTIMHYBRID140SR	Chauvet DJ INTIMHYBRID140SR	4	\$1,699.00	\$6,796.00
5	CUMULUS	Chaivet DJ CUMULUS - Fog Machine	2	\$1,799.00	\$3,598.00
6	LLG	Chauvet LLG Low-Lying Fluid for the CUMULUS	4	\$49.00	\$196.00
7	CLP05	Chauvet Heavy-Duty Cast Iron C-clamp	15	\$20.00	\$300.00
8	DMX5P25FT	Chauvet 25' 5-pin DMX Cable	5	\$35.00	\$175.00
9	DMX5P5FT	Chauvet 5' 5-pin DMX Cable	5	\$15.00	\$75.00
10	CSPAR-B	ETC RGBL LED Par with Stage Pin Cable	30	\$799.00	\$23,970.00
11	R20	ETC Dual 20A 120V Relay Module	12	\$499.00	\$5,988.00
12	5900	Multiverse SHoW Baby DMX Transceiver	3	\$499.00	\$1,497.00
13	SER10009	Avinext Lead A/V Designer	10	\$160.00	\$1,600.00
14	SER10008	Avinext Lead A/V Technician	24	\$125.00	\$3,000.00
15	SER10007	Avinext A/V Technician	24	\$95.00	\$2,280.00
16	SER100014	Avinext Project Manager	16	\$125.00	\$2,000.00
17	SER100080	Avinext Lead A/V Programmer	24	\$160.00	\$3,840.00
18	SER70000	Avinext Training Service	4	\$125.00	\$500.00
19	HDWMOUNT	Mounting Hardware	1	\$5,000.00	\$5,000.00

SubTotal	\$63,920.00
Sales Tax	\$0.00
Shipping	\$0.00
Total	\$63,920.00

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TOTAL PURCHASE - ALL SERVICES TO BE BILLED AT PUBLISHED RATES