August 18, 2020

## SUBJECT:

Authorization for the Administration to Proceed with the Issuance, Sale of Revenue Bonds, Series 2020, and Refund of Revenue Bonds Series 2010

## RECOMMENDATION:

That the Board of Trustees authorize the Administration to proceed with the issuance, sale of Revenue Bonds Series 2020, and refund of Revenue Bonds Series 2010.

## RATIONALE:

The Administration recommends the refund, issuance and sale of $\$ 31.1$ million Combined Fee Revenue Bonds, Series 2020. The Administration will use the Bond monies to 1) acquire, purchase, construct, improve, enlarge, equip, operate, and/or maintain any property, buildings, structures, activities, operations, or facilities, of any nature, to wit: academic facilities, including classrooms, laboratories and related facilities, and administrative facilities and 2) refund the Series 2010 Revenue Bonds at a lower interest rate.

The College will use a portion of the 2020 issuance, $\$ 18$ million, along with the District's cash reserves $\$ 14.2$ million, to fund the cost of the $\$ 32.2$ million RELLIS Phase 2 building project. The College will use the remaining portion of the bond, $\$ 13.1$ million to refund the 2010 series bonds and pay bond issuance costs. In addition, the College will use cash reserves $\$ 133,000$ to fund the bond reserve fund.

The Bonds will be approved to be sold with the final "Pricing Certificate" to be signed by either the Chancellor or the Vice Chancellor Business and Finance/CFO if certain parameters set by the Board are met, at a later date. The Administration and Blinn's financial advisor plan to take bids on or about September 15, 2020 on the Bonds. However, timing is largely dependent on the response time from the rating company. The parameters that must be met are recommended to be:

- The refunding portion of the bond issue is not to exceed $\$ 13,500,000$;
- The new money portion of the bond issue is not to exceed $\$ 19,000,000$;
- The final maturity is not to exceed $10 / 1 / 2045$;
- Present value savings must exceed $3 \%$ of refunded principal;
- Refunded savings are to be approximated equally each year from 2022 to 2032;
- The interest rate on the bonds must not exceed the usury rate.


## BUDGETARY CONSIDERATIONS:

The Budget for Debt Service will increase for each of the next 25 years. The College District will apply its cash reserves to fund the Bond Reserve Fund.

## RESOURCE PERSONNEL:

Steven Adams, CFA, Specialized Public Finance, Inc.
Richard O'Malley, Assistant Vice Chancellor, Facilities, Planning, and Construction Vicki Ward, Assistant Vice Chancellor, Business and Finance

## ATTACHMENTS:

Attachment A: Specialized Public Finance, Inc. - Pro Forma Debt Service Amortization Schedule and Financing Timeline

Respectfully Submitted by:


Richard Cervantes, CPA
Vice Chancellor, Business and Finance/CFO


Mary Hensley, Ed.D.
Chancellor

# Washington County Junior College District Blinn College 

August 11, 2020
> The Blinn College District ("Blinn") is considering issuing approximately $\$ 31,000,000$ Combined Fee Revenue and Combined Fee Revenue and Refunding Bonds, Series 2020 (the "Bonds") and to pay a portion of the expansion of the RELLIS Campus and to refund the outstanding Combined Fee Revenue Bonds, Series 2010 (the Series 2010 Bonds") for savings.
$>$ The refunding portion of the Bonds will be approximately $\$ 12,890,000$ and used to refund the Series 2010 Bonds, which are callable on October 1, 2020.
$>$ The Series 2010 Bonds have interest rates ranging from $4.00 \%$ to $4.375 \%$. The estimated interest rate on the refunding portion of the Bonds is $1.72 \%$ (inclusive of 25 basis points cushion).
$>$ The refunding is structured for approximately equal savings in each fiscal year ( $\approx \$ 178,500$ per year 2022 through 2032) and Net Present Value Savings of $\$ 1,762,419$ (or $13.6 \%$ of the refunded bonds).
$>$ In addition, Blinn is considering financing building costs in the amount of $\$ 18,000,000$ which will be used with approximately $\$ 14,250,000$ of cash, to pay for the expansion of the RELLIS campus.
$>$ The new money financing will have a term of 25 years and structured for level annual debt service payments.
$>$ Based on current interest rates (inclusive of 25 basis points cushion), the new money portion is estimated to have an interest rate of $2.26 \%$.

## Refunding Summary of the Series 2010 Bonds

| Fiscal Year | Series 2010 <br> Debt Service | Series 2010 Unrefunded Debt Service | Proposed <br> Series 2020 <br> Refunding <br> Debt Service | Closing Contribution of Existing D/S Funds | Refunding Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | \$ | \$ | \$ | \$ | \$ |
| 2021 | 1,524,513 | 1,259,506 | 93,217 | 167,500 | 4,290 |
| 2022 | 1,529,613 | - | 1,348,975 |  | 180,638 |
| 2023 | 1,410,413 | - | 1,232,950 |  | 177,463 |
| 2024 | 1,421,813 |  | 1,245,981 |  | 175,831 |
| 2025 | 1,436,113 | - | 1,257,388 | - | 178,725 |
| 2026 | 1,443,313 | - | 1,267,075 | - | 176,238 |
| 2027 | 1,453,413 | - | 1,275,013 | - | 178,400 |
| 2028 | 1,461,313 | - | 1,282,281 | - | 179,031 |
| 2029 | 1,476,813 | - | 1,297,588 | - | 179,225 |
| 2030 | 1,492,938 | - | 1,314,500 | - | 178,438 |
| 2031 | 1,499,606 | - | 1,319,200 | - | 180,406 |
| 2032 | 1,512,375 | - | 1,333,200 | - | 179,175 |
|  | \$ 17,662,231 | \$ 1,259,506 | \$ 14,267,367 | 167,500 | \$ 1,967,858 |


| Refunded Bonds |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Issue | Maturities | Interest Rates | Amount | Callable |
| Comb Fee Rev Bds, Ser 2010 | 2021-2031 | 4.00\% - 4.375\% | \$ 12,940,000 | 10/1/2020 |
| Preliminary Summary of Results |  |  |  |  |
| Par Amount of Refunding Bonds <br> Est. True Interest Cost (TIC) |  |  |  | \$ 12,890,000 |
|  |  |  |  | 1.72\% |
| Total Gross Debt Service Savings |  |  |  | \$ 1,967,858 |
| Net Present Value Savings (\$) |  |  |  | \$ 1,762,419 |
| Net Present Value Savings (\%) |  |  |  | 13.620\% |

Notes:
Specialized Public Finance Inc.
Assumes closing on October 13, 2020. Interest Rates as of July 17, 2020 (plus 25 bps as a cushion for unanticipated rate movement); Preliminary and subject to change.

| $\begin{aligned} & \text { FYE } \\ & 8 / 31 \\ & \hline \end{aligned}$ | A <br> Total Pledged <br> Revenues (FY19) | B | Combined Fee Revenue Bonds, 2020 |  |  |  | Est. Savings <br> Estimated Savings from the Refunding | $G=B+F+\text { Savings }$ <br> Total Debt Service | $K=A / G$ <br> Estimated Debt Service Coverage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Existing Debt Service | $\begin{gathered} \underline{C} \\ \text { Oct. } 2020 \\ \text { Principal } \\ \hline \end{gathered}$ | $\underline{D}$ <br> Rate | $\begin{gathered} \stackrel{E}{\underline{E}} \\ \text { TIC: } 2.26 \% \\ \text { Interest } \\ \hline \end{gathered}$ | $\begin{gathered} E \\ \text { Total } \\ \text { D/S } \end{gathered}$ |  |  |  |
| 2020 | \$43,961,130 | \$6,224,231 | \$ |  | \$ | \$ | \$ | \$6,224,231 | 7.06 x |
| 2021 | 43,961,130 | 8,613,969 |  | - | 168,594 | 168,594 | $(4,290)$ | 8,778,273 | 5.01 x |
| 2022 | 43,961,130 | 7,618,550 | 950,000 | 1.00\% | 356,523 | 1,306,523 | $(180,638)$ | 8,744,435 | 5.03 x |
| 2023 | 43,961,130 | 7,548,225 | 1,030,000 | 1.00\% | 346,623 | 1,376,623 | $(177,463)$ | 8,747,385 | 5.03 x |
| 2024 | 43,961,130 | 6,764,913 | 565,000 | 1.25\% | 337,941 | 902,941 | $(175,831)$ | 7,492,023 | 5.87 x |
| 2025 | 43,961,130 | 6,743,225 | 575,000 | 1.25\% | 330,816 | 905,816 | $(178,725)$ | 7,470,316 | 5.88 x |
| 2026 | 43,961,130 | 6,724,475 | 580,000 | 1.50\% | 322,873 | 902,873 | $(176,238)$ | 7,451,110 | 5.90 x |
| 2027 | 43,961,130 | 6,729,403 | 590,000 | 1.50\% | 314,098 | 904,098 | $(178,400)$ | 7,455,101 | 5.90 x |
| 2028 | 43,961,130 | 6,737,138 | 600,000 | 1.55\% | 305,023 | 905,023 | $(179,031)$ | 7,463,129 | 5.89 x |
| 2029 | 43,961,130 | 6,751,844 | 610,000 | 1.75\% | 295,035 | 905,035 | $(179,225)$ | 7,477,654 | 5.88 x |
| 2030 | 43,961,130 | 6,766,575 | 620,000 | 2.00\% | 283,498 | 903,498 | $(178,438)$ | 7,491,635 | 5.87 x |
| 2031 | 43,961,130 | 6,779,794 | 630,000 | 2.00\% | 270,998 | 900,998 | $(180,406)$ | 7,500,385 | 5.86 x |
| 2032 | 43,961,130 | 6,790,069 | 645,000 | 2.00\% | 258,248 | 903,248 | $(179,175)$ | 7,514,141 | 5.85 x |
| 2033 | 43,961,130 | 5,272,319 | 660,000 | 2.00\% | 245,198 | 905,198 | - | 6,177,516 | 7.12 x |
| 2034 | 43,961,130 | 5,277,441 | 670,000 | 2.00\% | 231,898 | 901,898 | - | 6,179,338 | 7.11 x |
| 2035 | 43,961,130 | 5,281,713 | 685,000 | 2.00\% | 218,348 | 903,348 | - | 6,185,060 | 7.11 x |
| 2036 | 43,961,130 | 5,274,191 | 700,000 | 2.00\% | 204,498 | 904,498 | - | 6,178,688 | 7.11 x |
| 2037 | 43,961,130 | 5,276,159 | 715,000 | 2.15\% | 189,811 | 904,811 | - | 6,180,971 | 7.11 x |
| 2038 | 43,961,130 | 5,277,163 | 730,000 | 2.50\% | 173,000 | 903,000 | - | 6,180,163 | 7.11 x |
| 2039 | 43,961,130 | 5,279,750 | 750,000 | 2.50\% | 154,500 | 904,500 | - | 6,184,250 | 7.11 x |
| 2040 | 43,961,130 | 5,279,831 | 770,000 | 2.50\% | 135,500 | 905,500 | - | 6,185,331 | 7.11 x |
| 2041 | 43,961,130 | 4,644,906 | 790,000 | 2.50\% | 116,000 | 906,000 | - | 5,550,906 | 7.92 x |
| 2042 | 43,961,130 | 4,050,688 | 805,000 | 2.50\% | 96,063 | 901,063 | - | 4,951,750 | 8.88 x |
| 2043 | 43,961,130 | 1,724,225 | 830,000 | 2.50\% | 75,625 | 905,625 | - | 2,629,850 | 16.72 x |
| 2044 | 43,961,130 | 1,721,738 | 850,000 | 2.50\% | 54,625 | 904,625 | - | 2,626,363 | 16.74 x |
| 2045 | 43,961,130 | 1,722,544 | 870,000 | 2.50\% | 33,125 | 903,125 | - | 2,625,669 | 16.74 x |
| 2046 | 43,961,130 | - | 890,000 | 2.50\% | 11,125 | 901,125 | - | 901,125 | 48.78 x |
|  |  | \$146,875,075 | \$18,110,000 |  | \$5,529,580 | \$23,639,580 | (\$1,967,858) | \$168,546,797 |  |

[^0]Interest Rates as of July 17, 2020 (plus 25 bps cushion); preliminary and subject to change.
Total Pledged Revenues reflect those included within the FY2019 Audited Financial Statements.

## Example Sources and Uses of Funds

> Proceeds from the bond issuance will fund $\$ 18,000,000$ of the RELLIS Campus project.

| Estimated Sources and Uses of Funds |  |  |  |
| :---: | :---: | :---: | :---: |
|  | New Money | Refunding | Total |
| Par Amount of Bonds | \$18,110,000 | \$12,890,000 | \$31,000,000 |
| Transfers from Prior Debt Service Funds | - | 167,500 | 167,500 |
| Planned Issuer Equity Contribution - DSRF | 77,941 | 55,475 | 133,416 |
| Cash on Hand | 14,250,000 | - | 14,250,000 |
| Total Sources | \$32,437,941 | \$13,112,975 | \$45,550,916 |
| Costs of Issuance | \$107,197 | \$73,303 | \$180,500 |
| Deposit to the Debt Service Reserve Fund | 77,941 | 55,475 | 133,416 |
| Deposit to the Project Construction Fund | 32,250,000 | - | 32,250,000 |
| Deposit to Current Refunding Fund | - | 12,984,168 | 12,984,168 |
| Rounding Amount | 2,803 | 29 | 2,832 |
| Total Uses | \$32,437,941 | \$13,112,975 | \$45,550,916 |

$>\quad$ The timing of when Blinn College District and its financial advisor can get the Bonds into the market is fluid due to the timing of receiving a rating and preparing the offering documents. Consequently, staff is considering a delegated sale.
$>$ At the August Board meeting the Board could authorize the sale of the Bonds as a delegated sale. Certain parameters must be set forth in the Bond Resolution and met before the "Pricing Certificate" could be signed.
> The recommended parameters are:
$>$ The refunding portion of the bond issue is not to exceed $\$ 13,500,000$;
$>$ The new money portion of the bond issue is not to exceed $\$ 19,000,000$;
> The final maturity will not exceed 10/1/2045;
> Present value savings must exceed $3 \%$ of refunded principal;
> Refunded savings are to be approximated equally each year;
> The interest rate on the bonds must not exceed usury rate.
$>$ Once the bids are received on the Bonds, and they meet these parameters, the final "Pricing Certificate" may be signed by either the President/CEO or the Vice Chancellor Business and Finance/CFO.


## Historical Municipal Interest Rates

Ten-Year History of The Bond Buyer's Revenue Bond Index


|  | August |  |  |  |  |  |  | September |  |  |  |  |  |  | October |  |  |  |  |  |  | Denotes Board Meeting Denotes Closing Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S | M | T | w | T | F | S | S | M | T | W | T | F |  | S | M | T | W | T | F | $\begin{aligned} & \mathrm{s} \\ & \hline 3 \end{aligned}$ |  |  |
|  |  |  |  |  |  |  | 1 |  |  | 1 | 2 | 3 | 4 | 5 |  |  |  |  | 1 | 2 |  |  |  |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |  |  |
|  | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |  |  |
|  | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |  |  |
|  | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 27 | 28 | 29 | 30 |  |  |  | 25 | 26 | 27 | 28 | 29 | 30 | 31 |  |  |
|  | 30 | 31 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Date |  |  |  |  |  | Tas |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tuesday, August 18, 2020 |  |  |  |  | Board Meeting - Board will approve the sale of new money and refunding bonds as a "delegated sale" pursuant to certain parameters. (5:30 pm) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Week of: <br> Monday, August 24, 2020 |  |  |  |  |  | Distribute the Preliminary Official Statement ("POS") for comments to the working group and rating agency. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tuesday, September 1, 2020 |  |  |  |  |  | Rating conference call with Moody's Investors Service ("Moody's"). |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wednesday, September 9, 2020 |  |  |  |  |  | Receive Ratings from Moody's. <br> SPFI to post POS for potential investors. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tuesday, September 15, 2020 (est) |  |  |  |  |  | Competitive Sale - Receive bids on the Bonds from Broker/Dealers. Bids are tabulated and verified by SPFI. (9:00 am) <br> Board Meeting - The Board will consider the Sale of the Series 2020 Bonds and awarding the bonds to the winning bidder (6:00 pm). |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tuesday, October 13, 2020 |  |  |  |  |  | Closing - The Bonds close. Bond proceeds are delivered to the project fund and escrow fund to redeem the Series 2010 Bonds. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S |  |  |
|  |  |  |  |  |  |  | 1 |  |  | 1 | 2 | 3 | 4 | 5 |  |  |  |  | 1 | 2 | 3 |  |  |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |  |  |
|  | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |  |  |
|  | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |  |  |
|  | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 27 | 28 | 29 | 30 |  |  |  | 25 | 26 | 27 | 28 | 29 | 30 | 31 |  |  |
|  | 30 | 31 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Date |  |  |  |  |  | Tas |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S |  |  |
|  |  |  |  |  |  |  | 1 |  |  | 1 | 2 | 3 | 4 | 5 |  |  |  |  | 1 | 2 | 3 |  |  |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |  |  |
|  | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |  |  |
|  | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |  |  |
|  | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 27 | 28 | 29 | 30 |  |  |  | 25 | 26 | 27 | 28 | 29 | 30 | 31 |  |  |
|  | 30 | 31 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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Specialized Public Finance Inc.


[^0]:    Assumptions:

