GREAT ESCAPES RV RESORTS



RV PARK INDUSTRY OVERVIEW AND DEMAND



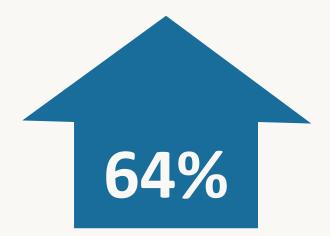
maui

CONSUMER PROFILES AND DATA



U.S. ownership of RVs has reached record levels. Approximately **10 million** households now own an RV.

In 2017, **74%** of RV park vacationers traveled **150 miles** or less for their camping vacation.

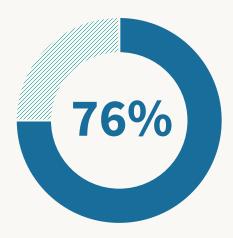


growth in campers who camp 3+ times per year

CONSUMER PROFILES AND DATA







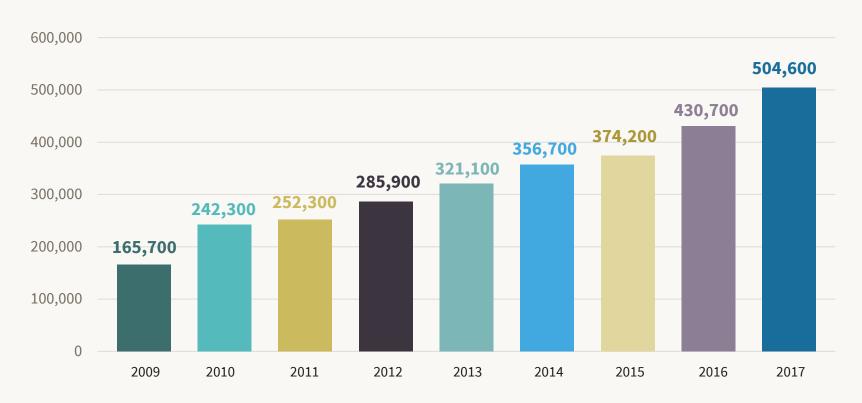
growth in annual camping households from 2014 – 2017 (32M to 39M)

of campers are Millennials & Gen X

Online searches for "RV Parks" have **doubled** over the past 10 years.



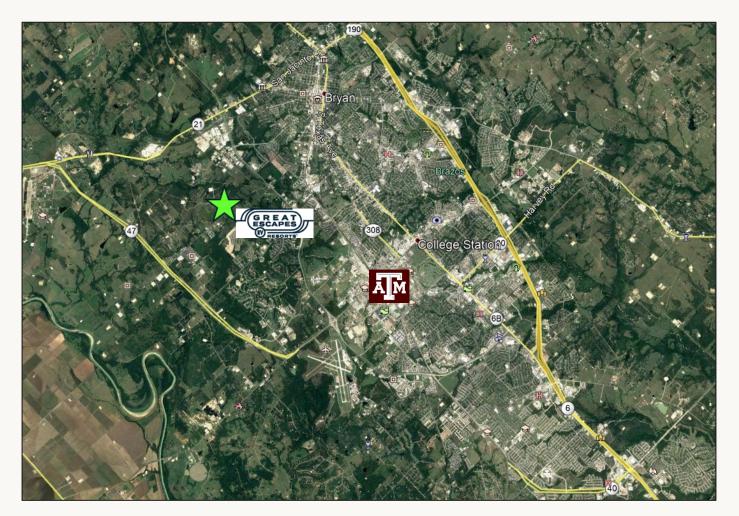
HISTORICAL RV SALES DATA



Texas remains the top destination for RV shipments, receiving 9.5% of total RV wholesale shipments.







CONTINUED







Property Highlights:

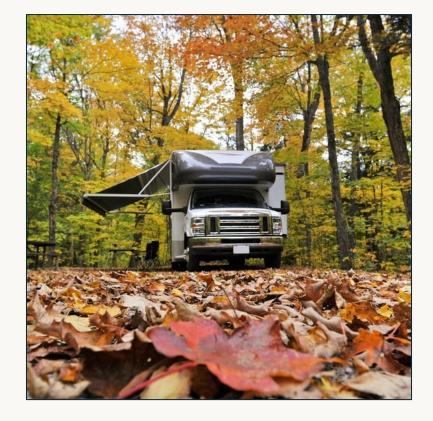
- 4600 Leonard Rd, Bryan, TX
- Lot: 87.63 Acres
- 4.5 units per acre
- Abundant greenspace that will be incorporated into the RV Resort

Location Highlights:

- Close proximity to Texas A&M University and Kyle Field
- Easy access to Bryan and College Station employment centers

Site Highlights:

- Concept A 375+ RV Spaces and Park Models
- High-End Tailgating/Event Pavilion, Multiple Lakes, Clubhouse, Individual Bath Houses, Walking Trails, Dog Park, Pickleball and Sports Courts, 2 Resort-Style Pools





Operations

- In-house property management team
- Local managers immersed in the surrounding community
- Numerous part time "work campers"
- Cleaning and grounds keeping staff

Security

- After hours security guard
- Cameras located throughout the property
- Cameras accessible by on-site managers and off-site property management team at all times
- Gated entrance with required guest & visitor registration



GREAT ESCAPES RV RESORT BRYAN, TX CONTINUED



Noise

- Quiet Hours typically from 10:00 pm to 6:00 am.
- Limiting times on trash pick up.

Traffic

- 0.98 trips / acre between peak hours of 4-6 pm on weekdays ~ 86 trips /day
- 0.48 trips / acre between peak hours of 7-9 am on weekdays ~ 42 trips /day











CONTINUED





CONTINUED



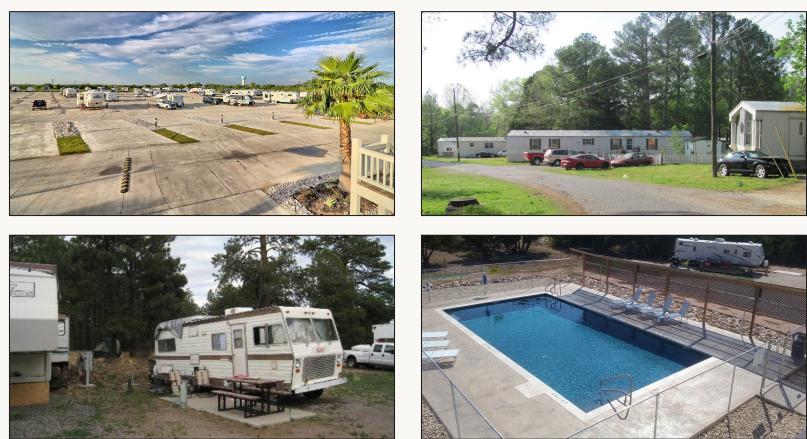
GREAT ESCAPES RV RESORTS DESIGN



GREAT ESCAPES RV RESORTS DESIGN



WHO WE **ARE NOT**:



GREAT ESCAPES RV RESORTS DESIGN



WHO WE <u>ARE</u>:



GREAT ESCAPES RV RESORTS BRYAN, TX DESIGN



CONTINUED



ABOUT THE JENKINS ORGANIZATION



OVERVIEW



TJO has created a unique platform that has been very successful in creating value within communities in the self storage industry for the past 25 years

- Solely owned and operated by Ricky Jenkins since 1989
- \$300 million+ owned portfolio, consisting primarily of self storage assets
- \$500 million+ management portfolio

- Family owned and operated
- Purchased first RV park asset in February, 2019 (KOA Colorado Springs)
- Management team has extensive RV park management experience
- Vertical integration TJO affiliates provide asset management, deal sourcing, property management and development services
- Family owned and operated
- Visit us online <u>www.jenkinsorg.com</u>