June 18, 2019

SUBJECT:

Adoption of the Budget and Stipends for Fiscal Year 2019-2020

RECOMMENDATION:

That the Board of Trustees adopt the Budget and Stipends for Fiscal Year 2019-2020.

RATIONALE:

Title 19 Texas Administrative Code § 13.42(a) requires that the Board of Trustees approve the College District's operating budget on or before September 1 of each year. At the May 24, 2019 Budget Workshop, the Board reviewed and discussed the proposed budget for Fiscal Year 2019-2020. Additionally, per Board Policy DEA(LOCAL), the adoption shall include the stipend amounts for Fiscal Year 2019-2020.

BUDGETARY CONSIDERATIONS:

The Fiscal Year 2019-2020 proposed budget is \$119.8 million and represents a 3.9% increase over Fiscal Year 2018-2019.

RESOURCE PERSONNEL:

Vicki Ward, Assistant Vice Chancellor, Business and Finance Kristina Beckendorf, Director, Budgets and Insurance

ATTACHMENTS:

Attachment A: Proposed Budget Fiscal Year 2019-2020 – June 18, 2019

Attachment B: Blinn College District Proposed Fiscal Year 2019-20 Budget Statement of

Revenues and Expenditures

Attachment C: Proposed FY20 Stipend List

Attachment D: Contracts for PBFY20

Attachment E: Blinn College District – Scholarships/Exemptions/Waivers

Respectfully Submitted by:

Richard Cervantes, CPA

Vice Chancellor, Business and Finance/CFO

Mary Hensley, Ed.D.

Chancellor











Proposed Budget Fiscal Year 2019-2020 June 18, 2019



Workshop Updates

Proposed Revenue Changes:	[] - [] - [- [-]		
	State Appropriations - contact hours increased	\$	168,971
	State Appropriations - success points increased	\$	725,374
	State Appropriations - museum decreased	\$	(273,600)
	State Insurance/Retirement - museum decreased	\$	(40,275)
	Added Expemplary Scholarship	\$	(100,000)
	Museum Sales and Service decreased	\$	(44,667)
	Total Estimated Proposed Revenue Changes	\$	435,803
		ararara	
Proposed Expense Changes:			
	Increased SBDC based on funding allocation	\$	784
	Increased R&R	\$	1,318,081
	Removed estimated Health Insurance Increase	\$	(450,000)
	Reduced Museum Expenses	\$	(433,062)
	Total Estimated Proposed Expense Changes	\$	435,803
	Total Proposed Impact	\$	



Revenues FY20



Revenues

	FY20	Workshop	FY19	Budget
	Proposed	FY20 Proposed	Budgeted	Variances
State Appropriations	\$ 24,601,520	\$ 23,980,775	\$ 23,618,241	\$ 983,279
State Insurance and Retirement	5,498,488	5,538,763	4,911,810	586,678
Tuition/Fees (Net)	67,098,786	67,198,786	65,197,703	1,901,083
Auxiliary Sales & Services (Net)	19,055,584	19,055,584	18,660,049	395,535
Property Taxes	1,987,885	1,987,885	1,821,200	166,685
Interest	1,000,000	1,000,000	500,000	500,000
Miscellaneous Revenues	622,040	666,707	600,700	21,340
Total Revenue	\$ 119,864,303	\$ 119,428,500	\$ 115,309,703	\$ 4,554,600



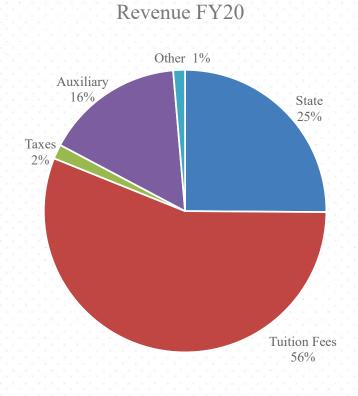
State Appropriations

	FY20	Workshop	FY19	
	Proposed	FY20 Proposed	Budgeted	Variance
Contact hour funding	\$ 19,921,813	\$ 19,752,842	\$ 19,794,864	\$ 126,949
Student success	3,862,501	3,137,127	2,732,571	1,129,930
Core	680,406	680,406	680,406	
Museum	136,800	410,400	410,400	(273,600)
Total	\$24,601,520	\$23,980,775	\$23,618,241	\$ 983,279

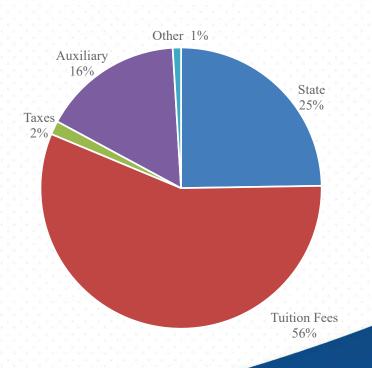


Revenue Source











Expenses FY20



Operating Expenses

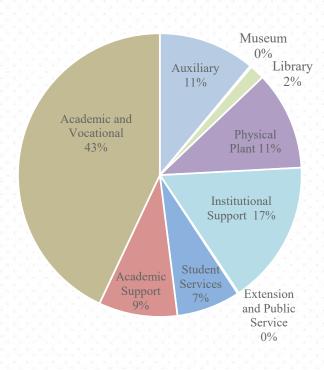
Operating Expenses	FY20 Proposed	Workshop FY20 Proposed	FY19 Budgeted	Budget Variance
General Academic & Vocational	\$ 45,927,898	\$ 46,117,898	\$ 44,068,551	\$ 1,859,347
Academic Support	9,594,281	9,624,281	7,993,858	1,600,423
Student Services	7,758,916	7,800,916	7,463,514	295,402
Extension & Public Service	155,114	154,330	132,308	22,806
Institutional Support	17,557,364	17,663,364	16,720,759	836,603
Physical Plant Operations & Maintenance	12,041,907	12,067,307	11,819,778	222,129
Library	1,815,671	1,823,671	1,780,871	34,800
Museum	183,671	617,833	628,937	(445,266)
Auxiliary	11,760,913	11,808,413	11,113,971	646,942
Total	\$ 106,795,735	\$ 107,678,013	\$ 101,722,547	\$ 5,073,186

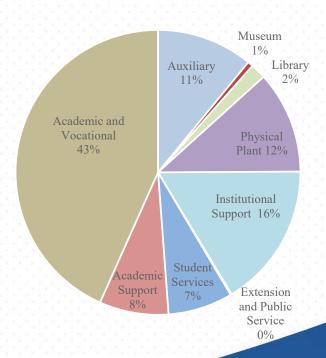


Operational Expenses

Expenses FY20

Expenses FY19







Multi - Year Budget/Actuals

	FY17	FY17	FY18	FY18	FY19	FY19	FY20
	APPROVED	ACTUALS	APPROVED	ACTUALS	APPROVED	ACTUALS	PROPOSED
	BUDGET	8/31/17	BUDGET	8/31/18	BUDGET	4/30/19	BUDGET
REVENUES							
TOTAL REVENUES	107,787,738	110,023,259	112,610,099	111,732,682	115,309,703	96,005,108	119,864,303
ODED ATEMIC EVDENIDITHIDEC	2525252525						
OPERATING EXPENDITURES	17.071.110	20.062.700	4.5.5.5.5.5.5	20.064.446		20.024.760	45.005.000
GENERAL ACADEMIC & VOCATIONAL	45,954,143	39,962,528	45,656,630	39,861,416	44,068,551	30,924,569	45,927,898
ACADEMIC SUPPORT	5,921,782	5,064,500	5,743,439	5,100,640	7,993,858	4,821,766	9,594,281
STUDENT SERVICES	7,012,005	6,349,543	7,661,768	6,255,790	7,463,514	4,098,178	7,758,916
EXTENSION AND PUBLIC SERVICE	182,308	188,656	182,308	117,858	132,308	70,805	155,114
INSTITUTIONAL SUPPORT	14,465,382	13,633,021	16,382,635	16,102,442	16,720,759	9,420,354	17,557,364
PHYSICAL PLANT OPS. & MAINTENANCE	8,412,585	7,743,072	8,622,279	8,141,853	11,819,778	6,888,685	12,041,907
LIBRARY	1,782,713	1,497,757	1,804,450	1,555,478	1,780,871	1,089,673	1,815,671
MUSEUM	606,120	575,558	619,394	476,546	628,937	341,129	183,671
AUXILIARY	9,657,099	8,843,733	10,411,319	8,915,169	11,113,971	6,473,704	11,760,913
TOTAL OPERATING EXPENDITURES	93,994,137	83,858,368	97,084,222	86,527,191	101,722,547	64,128,862	106,795,735
CONTINGENCY	1,000,000		3,000,000	-	3,000,000	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2,000,000
BANNER PROJECT	961,208	363,739	-	-		34 34 34 34 E	-
REPLACEMENTS AND RENOVATIONS	5,000,000	12,201,620	6,100,000	5,306,140	4,326,000	1,401,475	4,844,337
DEBT SERVICE	6,832,393	6,812,330	6,425,877	6,426,779	6,261,156	6,261,156	6,224,231
TOTAL EXPENDITURES	107,787,738	103,236,057	112,610,099	98,260,110	115,309,703	71,791,494	119,864,303
NET REVENUES OVER EXPENDITURES		6,787,201	_	13,472,572		24,213,615	_

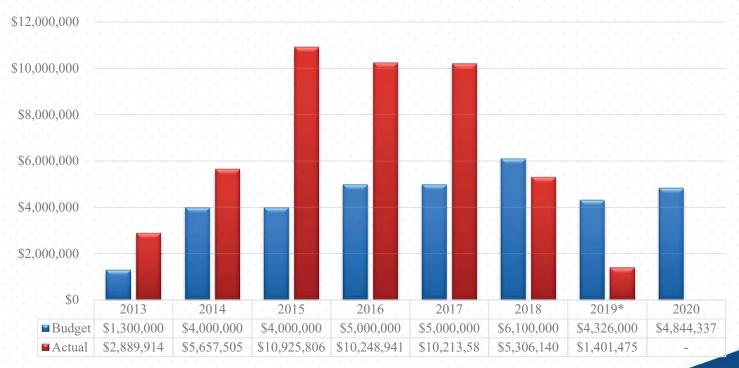


Contingency Funds





Replacements & Renovations

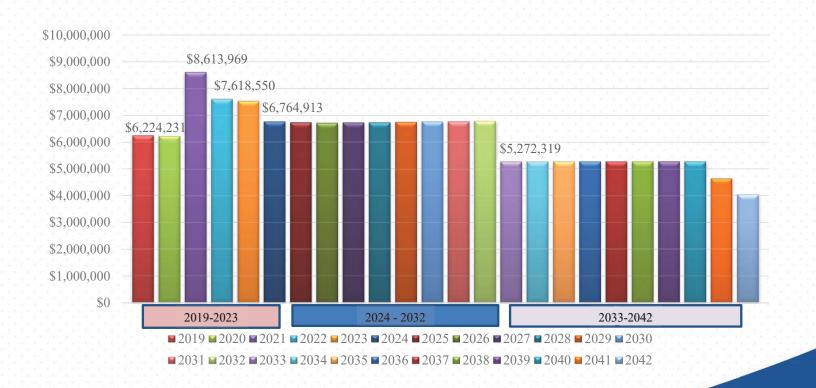


^{* 2019} as of 4/30/2019





Total Debt Service





Questions?













Proposed Budget Fiscal Year 2019-2020 June 18, 2019



BLINN COLLEGE DISTRICT PROPOSED FISCAL YEAR 2019-20 BUDGET STATEMENT OF REVENUES AND EXPENDITURES

	FY 20	019-2020		FY 2018-2019)		Budget Variances	
	PROPOSED	PERCENTAGE	APPROVED	ACTUAL	PERCENTAGE	FY 2017-2018		PERCENTAGE
	BUDGET	OF BUDGET	BUDGET	4/30/19	OF BUDGET	ACTUALS	\$	%
REVENUES								
STATE APPROPRIATIONS	24,601,520	20.5%	23,618,241	15,740,128	20.5%	23,626,656	983,279	4.2%
STATE INSURANCE AND RETIREMENT	5,498,488	4.6%	4,911,810	3,878,448	4.3%	5,538,763	586,678	11.9%
TUITION/FEES (NET)	67,098,786	56.0%	65,197,703	55,937,890	56.5%	61,101,494	1,901,083	2.9%
AUXILIARY SALES & SERVICES (NET)	19,055,584	15.9%	18,660,049	16,204,652	16.2%	16,818,226	395,535	2.1%
PROPERTY TAXES	1,987,885	1.7%	1,821,200	1,987,885	1.6%	1,949,076	166,685	9.2%
INTEREST	1,000,000	0.8%	500,000	1,504,405	0.4%	1,266,616	500,000	100.0%
MISCELLANEOUS REVENUES	622,040	0.5%	600,700	751,700	0.5%	1,413,559	21,340	3.6%
TOTAL REVENUES	119,864,303	100.0%	115,309,703	96,005,108	100.0%	111,714,390	4,554,600	3.9%
OPERATING EXPENDITURES								
GENERAL ACADEMIC & VOCATIONAL	45,927,898	38.3%	44,068,551	30,924,569	38.2%	39,918,568	1,859,347	4.2%
ACADEMIC SUPPORT	9,594,281	8.0%	7,993,858	4,821,766	6.9%	5,123,067	1,600,423	20.0%
STUDENT SERVICES	7,758,916	6.5%	7,463,514	4,098,178	6.5%	6,352,646	295,402	4.0%
EXTENSION AND PUBLIC SERVICE	155,114	0.1%	132,308	70,805	0.1%	117,858	22,806	17.2%
INSTITUTIONAL SUPPORT	17,557,364	14.6%	16,720,759	9,420,354	14.5%	13,965,227	836,605	5.0%
PHYSICAL PLANT OPS. & MAINTENANCE	12,041,907	10.0%	11,819,778	6,888,685	10.3%	10,403,272	222,129	1.9%
LIBRARY	1,815,671	1.5%	1,780,871	1,089,673	1.5%	1,580,713	34,800	2.0%
MUSEUM	183,671	0.2%	628,937	341,129	0.5%	482,060	(445,266)	-70.8%
AUXILIARY	11,760,913	9.8%	11,113,971	6,473,704	9.6%	9,050,761	646,942	5.8%
TOTAL OPERATING EXPENDITURES	106,795,735	89.1%	101,722,547	64,128,862	88.2%	86,994,172	5,073,188	5.0%
CONTINGENCY	2,000,000	1.7%	3,000,000	_	2.6%	_	(1,000,000)	-33.3%
REPLACEMENTS AND RENOVATIONS	4,844,337	4.0%	4,326,000	1,401,475	3.8%	1,437,527	518,337	12.0%
DEBT SERVICE	6,224,231	5.2%	6,261,156	6,261,156	5.4%	6,126,779	(36,925)	-0.6%
DEDI SERVICE	0,224,231	3.270	0,201,130	0,201,130	3.470	0,120,777	(30,723)	-0.070
TOTAL EXPENDITURES	119,864,303	100.0%	115,309,703	71,791,494	100.0%	94,558,478	4,554,600	3.9%
NET REVENUES OVER EXPENDITURES	0	n/a		24,213,615	n/a	17,155,912	0	

NON-BUDGET FUNDS CAPITAL PROJECTS - BONDS CAPITAL PROJECTS - RESERVES

VES 15,000,000

BLINN COLLEGE DISTRICT PROPOSED FISCAL YEAR 2019-20 BUDGET STATEMENT OF REVENUES

	FY 201	9-2020		FY 2018-2019			Va	riances
-	PROPOSED	PERCENTAGE	APPROVED	ACTUAL	PERCENTAGE	FY 2017-2018	DOLLARS	PERCENTAGE
	BUDGET	OF BUDGET	BUDGET	4/30/19	OF BUDGET	ACTUALS	\$	%
REVENUES					,			
STATE APPROPRATIONS								
CONTACT HOUR FUNDING	19,921,813	16.6%	19,794,864	13,191,208	16.5%	19,803,279	126,949	0.6%
STUDENT SUCCESS	3,862,501	3.2%	2,732,571	1,821,712	2.3%	2,732,571	1,129,930	41.4%
CORE	680,406	0.6%	680,406	453,608	0.6%	680,406	-	0.0%
MUSEUM APPROPRIATION	136,800	0.1%	410,400	273,600	0.3%	410,400	(273,600)	-66.7%
TOTAL APPROPRATIONS	24,601,520	20.5%	23,618,241	15,740,128	19.7%	23,626,656	983,279	4.2%
STATE GROUP INSURANCE	4.108.923	3.4%	3,676,323	2.888.800	3.1%	4.139.090	432,600	11.8%
TRS	1,055,557	0.9%	875,297	760,361	0.7%	1,062,224	180,260	20.6%
ORP	334,008	0.3%	360,190	229,288	0.3%	337,449	(26,182)	-7.3%
TOTAL STATE INS/RET	5,498,488	4.6%	4,911,810	3,878,448	4.1%	5,538,763	586,678	11.9%
TUITION								
IUITION IN-DISTRICT	499,632	0.4%	491,059	392,934	0.4%	481,625	8,573	1.7%
OUT-DISTRICT	43,048,744	35.9%	42,667,423	37.037.138	35.6%	40,559,764	381,321	0.9%
FOREIGN STUDENTS	3,464,821	2.9%	3,453,895	2,462,753	2.9%	3,251,260	10,926	0.3%
NON-FUNDED TUITION	75,000	0.1%	75,000	37,827	0.1%	72,773	10,720	0.0%
FEES	75,000	0.170	75,000	37,027	0.170	72,773		0.070
GENERAL FEE	22,973,911	19.2%	21,951,820	18,594,319	18.3%	19,593,022	1,022,091	4.7%
LAB FEES/COURSE FEES	3,289,522	2.7%	2,460,890	2,375,004	2.1%	2,210,297	828,632	33.7%
WORKFORCE TUITION/FEES	826,500	0.7%	826,500	710,713	0.7%	765,158	-	0.0%
ALLOWANCES AND DISCOUNTS								
WAIVERS/EXEMPTIONS	(3,500,000)	-2.9%	(3,230,000)	(3,222,592)	-2.7%	(3,315,340)	(270,000)	8.4%
ALLOWANCES/DISCOUNTS	(3,079,344)		(2,998,884)	(2,441,240)		(2,489,138)	(80,460)	
BAD DEBTS	(500,000)		(500,000)	(8,965)		(27,927)	(80,400)	0.0%
TOTAL TUITION/FEES	67,098,786	56.0%	65,197,703	55,937,890	54.4%	61,101,494	1,901,083	2.9%
TO THE TOTAL WILLIAM	07,070,700	501070	00,177,703	22,737,070	211170	01,101,17		21,7,0
AUXILIARY SALES & SERVICES								
HOUSING	6,039,618	5.0%	5,853,894	5,474,620	4.9%	5,509,261	185,724	3.2%
FOOD SERVICES	5,175,836	4.3%	5,088,100	4,801,263	4.2%	3,960,503	87,736	1.7%
BOOKSTORE	1,170,000	1.0%	1,170,000	695,755	1.0%	803,762	-	0.0%
PARKING	3,031,000	2.5%	3,031,000	2,385,204	2.5%	3,091,722	-	0.0%
OTHER SOURCES	811,000	0.7%	811,000	577,213	0.7%	904,794	-	0.0%
AUX. GENERAL FEE	4,054,220	3.4%	3,873,851	3,281,350	3.2%	3,457,592	180,369	4.7%
ALLOWANCES/DISCOUNTS _	(1,226,090)	-1.0%	(1,167,796)	(1,010,753)		(909,408)	(58,294)	5.0%
TOTAL AUXILIARY	19,055,584	15.9%	18,660,049	16,204,652	15.6%	16,818,226	395,535	2.1%
PROPERTY TAXES	1,987,885	1.7%	1,821,200	1,987,885	1.5%	1,949,076	166,685	9.2%
INTEREST	1,000,000	0.8%	500,000	1,504,405	0.4%	1,266,616	500,000	100.0%
MISCELLANEOUS REVENUES								
EDUCATIONAL SALES & SEF	331,450	0.3%	331,450	347,438	0.3%	388,058	_	0.0%
FOUNDATION	-	0.0%	-	55,168	0.0%	401,538	_	0.0%
GRANTS & CONTRACTS (FW	268,257	0.2%	202,250	304,350	0.2%	561,926	66,007	32.6%
MUSEUM SALES & SERVICES	22,333	0.0%	67,000	44,745	0.1%	62,038	(44,667)	0.0%
TOTAL MISC REVENUES	622,040	0.5%	600,700	751,700	0.5%	1,413,559	21,340	3.6%
TOTAL REVENUES	119,864,303	100.0%	115,309,703	96,005,108	96.2%	111,714,392	4,554,600	3.9%
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BLINN COLLEGE DISTRICT PRPOSED FISCAL YEAR 2019-20 BUDGET STATEMENT OF EXPENDITURES

	FY 20	19-2020	FY 2018-2019			Budget Variances		
			APPROVED	ACTUAL	PERCENTAGE	FY 2017-2018		ERCENTAGE
ODED ATTIVO EMPENDITUDES	BUDGET	OF BUDGET	BUDGET	4/30/19	OF BUDGET	ACTUALS	\$	%
OPERATING EXPENDITURES								
INSTRUCTION	45,927,898	43.0%	44,068,551	30,924,569	43.3%	39,918,568	1,859,347	4.2%
ACADEMIC SUPPORT	9,594,281	9.0%	7,993,858	4,821,766	7.9%	5,123,067	1,600,423	20.0%
STUDENT SERVICES	7,758,916	7.3%	7,463,514	4,098,178	7.3%	6,352,646	295,402	4.0%
EXTENSION & PUBLIC SERVICE: SBDC TRANSFER	155,114	0.1%	132,308	70,805	0.1%	117,858	22,806	17.2%
TOTAL EXTENSION & PUBLIC SERVICE	155,114	0.1%	132,308	70,805	0.1%	117,858	22,806	17.2%
INSTITUTIONAL SUPPORT	17,557,364	16.4%	16,720,759	9,420,354	16.4%	13,965,227	836,605	5.0%
PHYSICAL PLANT OPERATING & MAINTENANCE: PLANT SUPPORT BUILDING MAINTENANCE CUSTODIAL SERVICES	3,652,536 3,793,162 1,397,589	3.4% 3.6% 1.3%	4,009,393 3,743,231 1,373,754	2,613,952 1,723,878 765,989	3.9% 3.7% 1.4%	3,836,628 2,735,649 1,190,003	(356,857) 49,931 23,835	-8.9% 1.3% 1.7%
GROUNDS MAINTENANCE CAMPUS SECURITY	497,018 2,701,602	0.5% 2.5%	478,375 2,215,025	249,711 1,535,155	0.5% 2.2%	408,732 2,232,260	18,643 486,577	3.9% 22.0%
TOTAL PHYSICAL PLANT OPER & MAINTENANCE	12,041,907	11.3%	11,819,778	6,888,685	11.6%	10,403,272	222,129	1.9%
TOTAL PHI SICAL PLANT OPER & MAINTENANCE	12,041,907	11.570	11,619,776	0,000,003	11.070	10,403,272	222,129	1.970
LIBRARY	1,815,671	1.7%	1,780,871	1,089,673	1.8%	1,580,713	34,800	2.0%
MUSEUM	183,671	0.2%	628,937	341,129	0.6%	482,060	(445,266)	-70.8%
AUXILIARY SERVICES HOUSING	2,776,698	2.6%	2,661,100	1,344,943	2.6%	2,279,701	115,598	4.3%
FOOD SERVICES	3,803,713	3.6%	3,726,303	2,338,888	3.7%	2,898,685	77,410	2.1%
BOOKSTORE PARKING	110,000 40,000	0.1% 0.0%	110,000 40,000	7,737 5,233	0.1% 0.0%	668 14,158	-	0.0%
ATHLETICS	2,778,926	2.6%	2,215,618	1,542,117	2.2%	1,904,722	563,308	25.4%
STUDENT CENTERS	1,067,283	1.0%	1,105,998	600,024	1.1%	872,798	(38,715)	-3.5%
STUDENT ASSOC/ACTIVITIES	738,156	0.7%	792,585	387,199	0.8%	628,951	(54,429)	-6.9%
INSTITUTIONAL EXPENDITURES	424,937	0.4%	441,167	246,182	0.4%	435,971	(16,230)	-3.7%
MISC AUXILIARY	21,200	0.0%	21,200	1,380	0.0%	15,107	-	0.0%
TOTAL AUXILIARY	11,760,913	11.0%	11,113,971	6,473,704	10.9%	9,050,761	646,942	5.8%
TOTAL OPERATING EXPENDITURES	106,795,735	100.0%	101,722,547	64,128,862	100.0%	86,994,171	5,073,188	5.0%

Proposed FY20 Stipend List

FY19-20	Per Long Semester	Per Year	Per Month
Student Club			
Brenham Club Stipends - payable in December	\$75-\$500		
Brenham Club Stipends - payable in May	\$75-\$500		
Bryan Club Stipends - payable in December	\$75-\$500		
Bryan Club Stipends - payable in May	\$75-\$500		
Other stipends			
Chancellors Business Expense		\$4,000 - \$12,000	
CIRT		\$4,500	
History		\$10,000	
Service Learning		\$3,000	
UIL		\$80- \$270	
Department Head/Coordinator			
Social Science	\$3,000		
Humanities	\$3,000		
Visual/Performing Arts and Kineslology	\$3,000		
Mathematics, Business, Engineering and Technology	\$3,000		
Agriculture and Natural Sciences	\$3,000		
Faculty overloads			
per ILU over 15	\$750		
per ILO over 13	\$730		
Interim Pay			
Vice Chancellor			\$1,500
Deans/Directors			\$750

These contracts and purchase agreements are made in accordance with CF LEGAL, CF LOCAL, and Texas Education Code 44.031.

Vendor ID	und purchase agreements are made in acc Vendor Name	Description of Services	Budgeted FY19 Contract Amount	Estimated FY20 Contract Amount	Contract Type	Pricing
Miscellaneous	-		Timount	Tillouit		ļ
B00653624	JP MORGAN	Credit cards including Office Depot and Grainger	1,950,600	1,950,600	Со-ор	Unit Pricing
B00654390	Texas Community College Education Initiative	Membership Dues	56,046	56,046	Blinn Contract	Contract
B00656739	Fuelman	Fuel	98,000	98,000	Co-op	Unit pricing
		Total	2,104,646	2,104,646		
Contracted Serv	vices	,				
B00654481	Brazos County Emergency Communications	911 Services	93,064	99,838	Blinn Contract	Contract
B00654181	Copy Stop Print & Postal	Printing & Copying Services	200,000	290,000	Blinn Contract	Unit Pricing
B00654290	Sign Language Interpreting Services	Interpreting Services	200,000	200,000	Blinn Contract	Unit Pricing
B00654460	Baylor Scott & White	Clinic Service Agreement	526,305	682,300	Blinn Contract	Unit Pricing
B00653425	Thompson & Horton LLP	Legal Services	36,000	100,000	Blinn Contract	Unit Pricing
B00659316	HillCo Partners LLC	Legal Services	64,000	64,000	Blinn Contract	Unit Pricing
		Total	1,119,369	1,436,138		
Food Service		<u>, </u>			T	1
B00653959	Brenham Wholesale	Food	150,000	125,000	Blinn Contract	Unit Pricing
B00654011	Ben E Keith	Food	95,000	100,000	Co-op	Unit Pricing
B00655077	Scarmardo	Food	265,000		Blinn Contract	Unit Pricing
B00654471	Coca-Cola Enterprises	Food	175,000	175,000	Blinn Contract	Unit Pricing
B00653977	Sysco Food Service	Food	150,000	150,000	Blinn Contract	Unit Pricing
B00654351	US Foods Inc.	Food	720,000	600,000	Co-op	Unit Pricing
		Total	1,555,000	1,430,000		
Instruction\Wor						
B00654323	Assessment Technologies Institute	Nursing Testing	115,000	115,000	Co-op	Unit Pricing
B00653433	College Board	TSI Assessments	60,000	60,000	Sole Source	Unit Pricing
B00654101	MDX Safety Training	Classes and supplies	300,000		Blinn Contract	Unit Pricing
B00654346	Barnes & Noble	Voucher/Scholarship Books	3,500,000	3,500,000	Blinn Contract	Unit Pricing
B00654347	TEEX	Fire/Police Academy	500,000	500,000	Blinn Contract	Unit Pricing
		Total	4,475,000	4,475,000		
Insurance						
B00742867	McGriff, Seibels & Williams of Texas		180,000	265,000	Blinn Contract	Contract
B00654247	TASB	School Liability, Auto and				
		Unemployment Insurance	56,076		Blinn Contract	Contract
		Unemployment Insurance Total	56,076 236,076	110,000 375,000	Blinn Contract	Contract
	rvices\Equipment	Total	236,076	375,000		
B00654455	rvices\Equipment CDW Government Inc.	Total IT Equipment	236,076 115,000	375,000 115,000	State Contract	Unit Pricing
B00654455 B00654801	CDW Government Inc. Centre Technologies	Total IT Equipment IT Equipment and Software	236,076 115,000 254,465	375,000 115,000 254,465	State Contract State Contract	Unit Pricing Unit Pricing
B00654455	CDW Government Inc.	IT Equipment IT Equipment and Software Distance Learning Software Fee	236,076 115,000	375,000 115,000	State Contract	Unit Pricing
B00654455 B00654801	CDW Government Inc. Centre Technologies	Total IT Equipment IT Equipment and Software	236,076 115,000 254,465	375,000 115,000 254,465 195,000	State Contract State Contract	Unit Pricing Unit Pricing
B00654455 B00654801 B00654805	CDW Government Inc. Centre Technologies D2L Corporation	Total IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training	236,076 115,000 254,465 175,000	375,000 115,000 254,465 195,000	State Contract State Contract Blinn Contract	Unit Pricing Unit Pricing Contract
B00654455 B00654801 B00654805 B00653883	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager	236,076 115,000 254,465 175,000 166,500	375,000 115,000 254,465 195,000 166,500	State Contract State Contract Blinn Contract State Contract	Unit Pricing Unit Pricing Contract Contract
B00654455 B00654801 B00654805 B00653883 B00654407	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P.	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment	236,076 115,000 254,465 175,000 166,500 1,300,000	375,000 115,000 254,465 195,000 166,500 1,300,000	State Contract State Contract Blinn Contract State Contract State Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000	375,000 115,000 254,465 195,000 166,500 1,300,000 146,000	State Contract State Contract Blinn Contract State Contract State Contract Sole Source	Unit Pricing Unit Pricing Contract Contract Unit Pricing Contract
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122	375,000 115,000 254,465 195,000 166,500 1,300,000 146,000 60,000 57,000	State Contract State Contract Blinn Contract State Contract State Contract Sole Source Blinn Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing Contract Unit Pricing
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424 B00654912	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company Innovative Interfaces Inc. Lonestar Education and Research Network	Total IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner Virtua Maintenance Wavenet	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122 57,000	375,000 115,000 254,465 195,000 166,500 1,300,000 146,000 60,000 57,000	State Contract State Contract Blinn Contract State Contract State Contract Sole Source Blinn Contract State Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing Contract Unit Pricing Contract Unit Pricing Contract Contract
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424 B00654912 B00654514	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company Innovative Interfaces Inc. Lonestar Education and Research	Total IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner Virtua Maintenance	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122 57,000 133,000	375,000 115,000 254,465 195,000 166,500 1,300,000 146,000 60,000 57,000 133,000 290,000	State Contract State Contract Blinn Contract State Contract State Contract Sole Source Blinn Contract State Contract State Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing Contract Unit Pricing Contract Unit Pricing
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424 B00654912 B00654514 B00693389 B00653594	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company Innovative Interfaces Inc. Lonestar Education and Research Network Netsync Network Solutions Microsoft Corp	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner Virtua Maintenance Wavenet Cisco Microsoft Premier Service Agreement	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122 57,000 133,000 285,000 77,100	375,000 115,000 254,465 195,000 166,500 1,300,000 60,000 57,000 133,000 290,000 77,100	State Contract State Contract Blinn Contract State Contract State Contract State Contract Sole Source Blinn Contract State Contract State Contract State Contract State Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing Contract Unit Pricing Contract Unit Pricing Contract Unit Pricing Contract Contract Contract Unit Pricing
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424 B00654912 B00654514 B00693389 B00653594 B00654281	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company Innovative Interfaces Inc. Lonestar Education and Research Network Netsync Network Solutions Microsoft Corp McGraw-Hill Global Education	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner Virtua Maintenance Wavenet Cisco Microsoft Premier Service Agreement Tegritiy Campus Full & Support	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122 57,000 133,000 285,000 77,100 85,000	375,000 115,000 254,465 195,000 166,500 1,300,000 60,000 57,000 133,000 290,000 77,100 85,000	State Contract State Contract Blinn Contract State Contract State Contract State Contract Sole Source Blinn Contract State Contract State Contract State Contract Blinn Contract State Contract Blinn Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing Contract Unit Pricing Contract Unit Pricing Contract Contract Unit Pricing Contract Unit Pricing
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424 B00654912 B00654514 B00693389 B00653594 B00654281 B00654024	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company Innovative Interfaces Inc. Lonestar Education and Research Network Netsync Network Solutions Microsoft Corp McGraw-Hill Global Education People Admin Inc.	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner Virtua Maintenance Wavenet Cisco Microsoft Premier Service Agreement Tegritiy Campus Full & Support Annual Maintenance Renewal	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122 57,000 133,000 285,000 77,100 85,000 85,000	375,000 115,000 254,465 195,000 166,500 1,300,000 60,000 57,000 133,000 290,000 77,100 85,000 85,000	State Contract State Contract Blinn Contract State Contract State Contract Sole Source Blinn Contract State Contract State Contract State Contract Blinn Contract State Contract Blinn Contract Blinn Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424 B00654912 B00654514 B00693389 B00653594 B00654281 B00654024 B00654570	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company Innovative Interfaces Inc. Lonestar Education and Research Network Netsync Network Solutions Microsoft Corp McGraw-Hill Global Education People Admin Inc. S H I Government Solutions	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner Virtua Maintenance Wavenet Cisco Microsoft Premier Service Agreement Tegritiy Campus Full & Support Annual Maintenance Renewal IT Equipment and Software	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122 57,000 133,000 285,000 77,100 85,000 85,000 150,000	375,000 115,000 254,465 195,000 166,500 1,300,000 146,000 60,000 57,000 133,000 290,000 77,100 85,000 85,000 175,000	State Contract State Contract Blinn Contract State Contract State Contract State Contract Sole Source Blinn Contract State Contract State Contract State Contract Blinn Contract State Contract State Contract State Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing Unit Pricing Unit Pricing
B00654455 B00654801 B00654805 B00653883 B00654407 B00653732 B00653424 B00654912 B00654514 B00693389 B00653594 B00654281 B00654024	CDW Government Inc. Centre Technologies D2L Corporation Dell Financial Services Dell Marketing L.P. EBSCO Ellucian Company Innovative Interfaces Inc. Lonestar Education and Research Network Netsync Network Solutions Microsoft Corp McGraw-Hill Global Education People Admin Inc.	IT Equipment IT Equipment and Software Distance Learning Software Fee Dell One Identity Manager, Training & Password Manager IT Equipment Periodicals for Library Consulting Services for Banner Virtua Maintenance Wavenet Cisco Microsoft Premier Service Agreement Tegritiy Campus Full & Support Annual Maintenance Renewal	236,076 115,000 254,465 175,000 166,500 1,300,000 146,000 52,122 57,000 133,000 285,000 77,100 85,000 85,000	375,000 115,000 254,465 195,000 166,500 1,300,000 60,000 57,000 133,000 290,000 77,100 85,000 85,000	State Contract State Contract Blinn Contract State Contract State Contract Sole Source Blinn Contract State Contract State Contract State Contract Blinn Contract State Contract Blinn Contract Blinn Contract	Unit Pricing Unit Pricing Contract Contract Unit Pricing

Contracts for PBFY20

			Budgeted	Estimated		ne 18, 2019
Vendor ID	Vendor Name	Description of Services	FY19 Contract	FY20 Contract	Contract Type	Pricing
			Amount	Amount		
B00654406	Visionality	Phones and Video Conference System Support	99,200	99,200	State Contract	Contract
		Total	4,247,519	4,305,397		
Lease - Equipme	ent					
B00653710	UBEO of East Texas Inc.	Lease - Copiers - Bryan	57,360	81,200	Co-op	Unit Pricing
B00654021	Enterprise Fleet Management	Vehicle Leases	93,000	90,000	Co-op	Unit Pricing
B00654174	Toshiba Business Solutions	Lease - Copiers - Brenham	102,000	102,000	Co-op	Unit Pricing
		Total	252,360	273,200		
Lease - Property	7					
B00653526	David Z Magrige Interest	Lease - Sealy Campus	63,036	65,000	Blinn Contract	Contract
B00654336	Deville Corporation	Lease - Post Office Campus	96,000	96,000	Blinn Contract	Contract
B00653401	HTA-Brazos Valley LLC	HSC - Lease\Cam Charge	1,975,144	1,975,144	Blinn Contract	Contract
B00654476	Tejas Center LTD	Lease\Cam Charge	262,000	262,000	Blinn Contract	Contract
		Total	2,396,180	2,398,144		
Maintenance Ser			1		1	T
B00654170	Ace Floor Solutions	Replace flooring\carpet	75,000	75,000	Co-op	Unit Pricing
B00654141	GCA Services Group	Cleaning Service for Brenham\Bryan Campus	1,894,036	1,829,892	Blinn Contract	Contract
B00654295	Gowan Inc.	Annual Service Contract - HVAC	135,000	135,000	Blinn Contract	Contract
B00654409	Green Teams Inc.	Lawn Care - Bryan/RELLIS Campuses	112,456	160,000	Blinn Contract	Contract
B00678223	Our Integrity Works	Open PO for Painting Projects	150,000	150,000	Blinn Contract	Unit Pricing
B00653581	Papescapes	Lawn Care - Brenham Campus	170,000	171,000	Blinn Contract	Contract
B00726745	Southwest Service Corporation	Cleaning Service - RELLIS Campus	99,976	101,975	Blinn Contract	Contract
B00654362	Suddenlink	Cable	190,000	191,000	Blinn Contract	Contract
		Total	2,826,468	2,813,867		
Supplies						•
B00653640	CC Creations	Custom items - shirts, blankets, backpacks, pens, etc.	75,000	100,000	Со-ор	Unit Pricing
B00653747	Halo Branded Solutions Inc.	Custom items - shirts, blankets, backpacks, pens, etc.	55,000	75,000	Со-ор	Unit Pricing
B00654271	Laerdal Medical Corporation	Health Science Equipment Supplies	72,000	72,000	Со-ор	Unit Pricing
B00653530	McCoy's Rockford Inc.	Furniture	175,000	100,000	Со-ор	Unit Pricing
B00664109	Wilton's Office Works	Furniture		75,000	Co-op	Unit Pricing
		Total	377,000	422,000		
		Grand Total	19,589,618	20,033,392	70%	
		Grand Total Grand Total	19,589,618	20,033,392	7070	
	1	Grand Iviai	17,507,010	20,033,372	1	
	Total Operating Expenses 1	Budget (not including salary & benefits)	26,753,274	28,579,294		
		ining Operating Budget after Contracts	7,163,656	8,545,902	30%	

^{**} Amounts listed as Contract Amount for unit Pricing Contracts are an estimate based on FY 2018-2019 volume

** Per Board

Policy CF - Contracts for the purchase of goods or services valued at \$50,000 or more in a 12 month period shall be made by one of the following LEGAL methods:

** Competitive Bidding ** Request for Proposals

** An Interlocal Cooperative Agreement

**Per Board

Policy CF - The Board delegates to the District President or designee the authority to determine the method of purchasing, in accordance with CF Local (LEGAL) and to make budgeted purchases.

Any purchases not included in the budget shall be taken to the Board for approval.

** Per Administrative Purchasing Policy

Any unbudgeted purchases shall be in accordance with Texas Education Code (TEC) 44.031 and shall be taken to the Board for approval.

		Total	Tuition & Fees	Housing	Meals	Books	FY19	FY19
Scholar	chine	DDEV20 Budget	PBFY20 Budget	DDEV20 Budget	PBFY20	PBFY20	Total #	Average
Scribian	onipo	PBF120 Buuget	PBF120 Buuget	PBF120 Buuget	Budget	Budget	Students	GPA
1	Baseball	244,044	103,104	60,660	60,480	19,800	26	3.23
2	Softball	244,044	103,104	60,660	60,480	19,800	21	3.32
3	Basketball Men	162,696	68,736	40,440	40,320	13,200	14	2.55
4	Basketball Women	162,696	68,736	40,440	40,320	13,200	15	2.62
5	Football	406,740	171,840	101,100	100,800	33,000	62	2.27
6	Volleyball	142,310	57,280	37,070	36,960	11,000	16	3.19
7	Soccer Men	122,904	103,104			19,800	18*	2.01
8	Soccer Women	122,904	103,104			19,800	18*	2.29
9	Golf Men	40,968	34,368			6,600	6*	
10	Golf Women	40,968	34,368			6,600	6*	
11	Cheerleaders	67,400		67,400			38	2.86
12	Drill Team	60,660		60,660			24	2.80
13	Athletic Trainer	24,000		24,000			17	2.41
14	Athletic Managers	22,000		22,000			14	2.06
15	Band	250,000	250,000				140	3.01
16	Choir	50,000	50,000				49	2.79
17	Ag Mech Program	2,300	2,300				3	2.39
18	Livestock Judging	185,500	185,500				41	3.35
19	Exemplary	100,000	100,000				50*	3.08
20	Valedictorian	87,000	73,000			14,000	12	3.39
21	Salutatorian	60,000	60,000				19	3.35
22	UIL	20,000	20,000				16	2.70
23	Firemen/Police	90,800	90,800				26	3.44
24	Housing Discounts	174,500		174,500			70	2.59
25	Book Discounts	21,000				21,000	47	-
	Scholarship Totals	\$ 2,905,434	\$ 1,679,344	\$ 688,930	\$ 339,360	\$ 197,800	768	2.84
Exempt	ions/Waivers	PBFY20 Budget	FY19 Budget	FY19 Actuals As of 4/30/19	FY18 Actuals			
	Totals	\$ 3,500,000	\$ 3,230,000	\$ 3,222,592	\$ 3,315,340			

^{*} Estimated number of recipients for PBFY20