# Solid Waste Enterprise Fund

Eric Zaragoza Environmental Services

#### **Presentation Summary**

- Who is Solid Waste?
- FY18 Accomplishments
- FY18 Revenue and Expenditures
- FY19 Decision Packages
- Projected Fund Balance
- Future Goals and Objectives

## Solid Waste

- Public Works Call Center
- Residential Collection
- Commercial Collection
- Brush and Bulky Collection
- Street Sweeping
- Tree Trimming/ROW Site Distance
- Drop-Off Recycling Center





## FY18 Accomplishments

- Implemented new Rate Resolution based on Rate Study with New Gen Strategies
- On-site operator training with Heil of Texas and Peterson Loaders
- Upgraded radio systems for operators and dispatch
- Completed install of 3<sup>rd</sup> Eye a DVR camera system into the collection fleet







## FY18 Accomplishments

- Participated in a tire cleanup with Code Enforcement, collecting over 2,000 tires!
- Received APWA In-House Project of the Year for tornado response and clean-up
- Continued partnership with Brazos County and inmate labor
- Enhanced the Downtown area by actively collecting litter and street sweeping every Friday
- Maintained a service level of answering all PW Call Center calls within 60 seconds!





## Solid Waste Revenues

Solid Waste Fund Summary of Revenues FY2018

	FY17	FY18	FY18	FY19	Increase/	%Increase/
Revenues:	Actuals	Adopted	Projected	Proposed	(Decrease)	(Decrease)
Operating Revenues						
Residential Refuse	\$ 4,290,386	\$ 4,354,045	\$ 4,350,000	\$ 4,432,418	\$ 78,373	1.8%
Commercial Refuse	3,493,263	3,512,409	3,530,000	3,575,633	63,224	1.8%
Penalties	79,919	85,412	80,000	86,950	1,538	1.8%
License & Permit Fees	59,050	45,000	60,000	60,000	15,000	33.3%
Recycling	51,748	40,000	42,000	40,000	-	0.0%
Miscellaneous	8,003	8,158	8,910	8,305	147	1.8%
Total Operating Revenues	\$ 7,982,369	\$ 8,045,024	\$ 8,070,910	\$ 8,203,306	\$ 158,282	2.0%
Non-Operating Revenues:						
Interest Income	\$ 33,878	\$ 35,000	\$ 75,000	\$ 50,000	\$ 15,000	42.9%
Admin Reimbursements	104,764	106,010	106,010	102,664	(3,346)	-3.2%
Grants	110,352	-	(5)	-	-	N/A
Gain/(Loss) on sale of Assets	166,253	-	-	-	-	N/A
Total Non-Operating Revenues	\$ 415,247	\$ 141,010	\$ 181,005	\$ 152,664	\$ 11,654	8.3%
Total Revenues	\$ 8,397,616	\$ 8,186,034	\$ 8,251,915	\$ 8,355,970	\$ 169,936	2.1%

## Solid Waste Expenditures

Solid Waste Fund Summary of Expenditures FY2018

	FY17	FY18	FY18	FY19	Increase/	%Increase/
Expenditures:	Actuals	Adopted	Projected	Proposed	(Decrease)	(Decrease)
Operating Expenses						
Administration (SW Collection)	\$ 4,852,301	\$ 4,780,450	\$ 5,265,467	\$ 5,121,966	\$ 341,516	7.1%
Call Center	287,365	326,833	300,489	334,385	7,552	2.3%
Recycling	331,458	418,677	410,653	425,322	6,645	1.6%
Total Operating Expenses	\$ 5,471,124	\$ 5,525,960	\$ 5,976,609	\$ 5,881,673	\$ 355,713	6.4%
Non-Operating Expenses						
Administrative Reimbursement	\$ 540,528	\$ 564,752	\$ 564,752	\$ 509,741	\$ (55,011)	-9.7%
Transfer to Wastewater	30,266	23,174	23,174	21,218	(1,956)	-8.4%
Transfer to Water	12,016	5,000	5,000	11,769	6,769	135.4%
Transfer to BTU	532,303	509,552	500,026	584,209	74,657	14.7%
ROW Use Fees	386,405	397,593	400,000	404,750	7,157	1.8%
Annual Capital/Heavy Equipment Purchases	405,092	959,018	1,215,920	942,243	(16,775)	-1.7%
Total Non-Operating Expenses	\$ 1,906,610	\$ 2,459,089	\$ 2,708,872	\$ 2,473,930	\$ 14,841	0.6%
Total Expenditures	\$ 7,377,734	\$ 7,985,049	\$ 8,685,481	\$ 8,355,603	\$ 370,554	4.6%

## Solid Waste Summary

	FY17 Actuals	FY18 Adopted	FY18 Projected	FY19 Proposed	Increase/ (Decrease)	%Increase/ (Decrease)
Revenues:						
Total Revenues	\$ 8,397,616	\$ 8,186,034	\$ 8,251,915	\$ 8,355,970	\$ 169,936	2.1%
Expenditures: Total Expenditures	\$ 7,377,734	\$ 7,985,049	\$ 8,685,481	\$ 8,355,603	\$ 370,554	4.6%
Net Increase/(Decrease)	\$ 1,019,882	\$ 200,985	\$ (433,566)	\$ 367		
Beginning Unrestricted Net Current Assets	\$ 4,657,944	\$ 5,661,377	\$ 5,661,377	\$ 3,227,811		
Timing of Cash Flows	\$ (16,449)	\$-	\$-	\$-		
Ending Unrestricted Net Current Assets	\$ 5,661,377	\$ 5,862,362	\$ 5,227,811	\$ 3,228,178		
CIP Advance Funding			(\$2,000,000)			
Total Operating Funds			\$3,227,811	\$3,228,178		
Reserve Requirement : (Operating Expense)						
Sixty Day Reserve	\$ 899,363	\$ 908,377	\$ 982,456	\$ 966,850		

## FY19 Decision Packages

<u>Rank</u>	Description	<u>Est. Cost</u>
1. Front Loader	Replacement Unit for Commercial	\$321,978
2. Side Loader	Replacement Unit for Residential	\$228,655
3. Side Loader	Replacement Unit for Residential	\$228,655
4. Grapple Truck	Replacement Unit for Brush & Bulky	\$162,955
5. SW Containers	Residential/Commercial Containers	\$75 <i>,</i> 000
6. Routing Software	Route Optimization/Tracking Software	\$254,000
	TOTAL:	\$1,271,243

## Projected SW Fund Balance

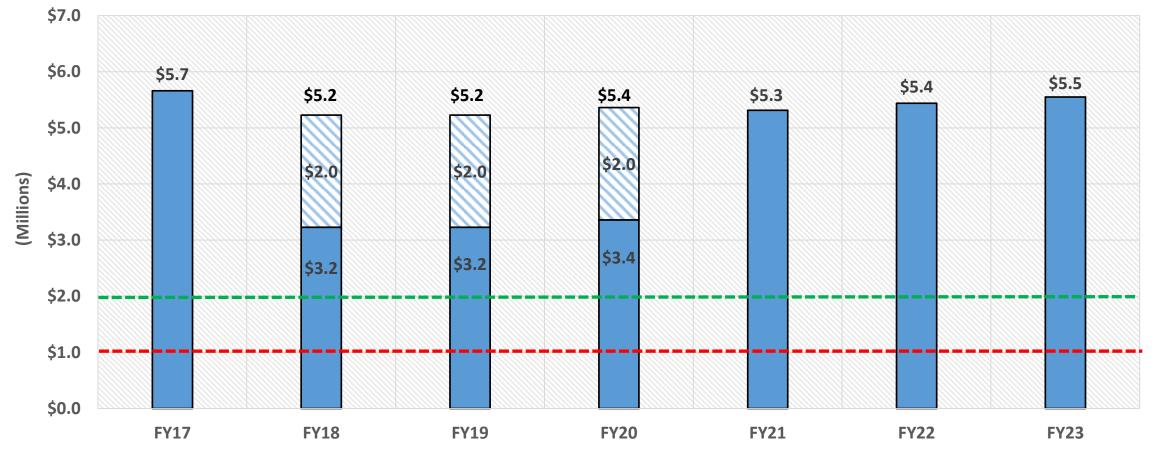
Solid Waste Fund Summary of Revenues and Expenditures

FY2018

	FY17	FY18	FY19	FY20	FY21	FY22	FY23
-	Actuals	Projected	Projected	Projected	Projected	Projected	Projected
Total Revenues	\$ 8,397,616	\$ 8,251,915	\$ 8,355,970	\$ 8,490,628	\$ 8,643,019	\$ 8,798,190	\$ 8,956,194
Total Expenditures	\$ 7,377,734	\$ 8,685,481	\$8,355,603	\$8,357,394	\$8,692,750	\$8,673,263	\$8,844,440
Net Increase/(Decrease)	\$ 1,019,882	\$ (433,566)	\$ 367	\$ 133,235	\$ (49,731)	\$ 124,927	\$ 111,754
Beginning Operating Funds	\$ 4,657,944	\$ 5,661,377	\$ 3,227,811	\$ 3,228,178	\$ 3,361,413	\$ 5,311,681	\$ 5,436,608
Timing of Cash Flows	\$ (16,449)						
Ending Operating Funds	\$ 5,661,377	\$ 5,227,811	\$ 3,228,178	\$ 3,361,413	\$ 3,311,681	\$ 5,436,608	\$ 5,548,362
CIP Advance (Funding)/Reimbursement		(\$2,000,000)			\$2,000,000		
Total Operating Funds		\$3,227811	\$3,228,178	\$3,361,413	\$5,311,681	\$5,436,608	\$5,548,362

#### **Fund Balance Projection**

#### SW Fund Balance: 5 Year Forecast



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## Solid Waste Rate

<u>5 Year Forecast</u>	FY19	FY20	FY21	FY22	FY23	
Rate increase	0%	0%	0%	0%	0%	

## Future Goals and Objectives

- Review SW Ordinance and propose updates
- Purchase and implement route optimization software to improve route efficiency
- Evaluate sidewalk sweepers for Downtown area and Park trails
- Continue to review and construct turn-arounds for dead end streets
- Work with Wal-Mart in the relocation of the Drop off Recycling Center
- Continue to evaluate the impact of curbside recycling
- Reducing the number of incidents/accidents by analyzing trends, improving safety measures and enforcing accountability among staff

## **Questions/Direction**



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## Solid Waste Rate

<u>5 Yea</u>	r Forecast	FY18 (Current)	FY19 (Proposed)	FY20	FY21	FY22	FY23
Rate I	Projection	\$14.09	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00
Annual Reve	enue/(Decrease)		(~\$30K)	(~\$30K)	(~\$30K)	(~\$30K)	(~\$30K)

### **Fund Balance Projection**

#### SW Fund Balance: 10 Year Forecast

