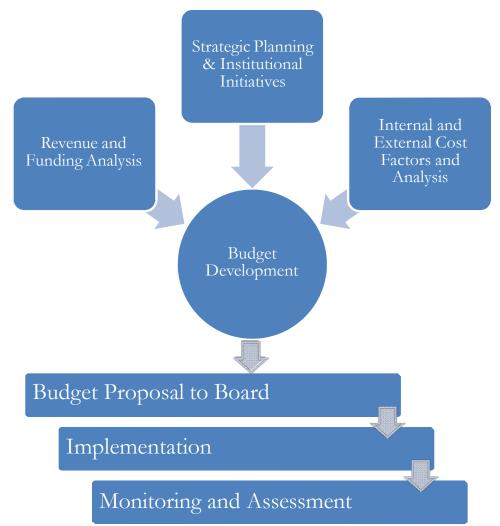


Budget Workshop FY 16-17



Annual Budgeting Process

Blinn College





Budget Development Calendar

Date	Activity
Dec Jan.	Evaluate and revise budget process instructions and forms
Dec. – Jan.	Units review current year objectives and develop objectives for next fiscal year, including budget implications
January	Units review proposed objectives with next-level manager; approved objectives are reflected in new budget requests as needed
February	IFAS Budget module available to Budget Managers
February	Online Budget request forms for Technology Equipment/Software, Capital Equipment, Furniture, Operating Expenditures, Faculty, Staff and Federal Work Study are due for review February 26
Feb. – Mar.	Evaluate Tuition & Fee Rates for necessary changes to existing rates
March April	Executive Council members review budget requests for recommendation Tuition and Fees recommendations reviewed, and approved by the Board of Trustees
May-June	Budget Committee reviews budget
June	Board Budget Workshop
July	Board of Trustees adopt budget





Key Budget Assumptions

- Fall 2015 census data 19,370 headcount
- Tuition & fee rates adopted in April 2016
- 3.5% salary increase for full-time faculty and all staff. \$50 increase per course increase for parttime faculty





Revenues 2016-2017



Revenues

	2016-2017	2015-2016	Change in Budget
State Appropriations	\$ 24,145,564	\$ 24,145,564	-0-
State Insurance and Retirement	\$ 4,911,810	\$ 4,665,866	\$ 245,944 5.3%
Tuition/Fees (Net)	\$ 60,234,012	\$ 59,849,263	\$ 384,749 0.6%
Auxiliary Sales & Services (Net)	\$ 15,546,957	\$ 15,514,880	\$ 32,077 0.2%
Property Taxes	\$ 1,798,045	\$ 1,643,914	\$ 154,131 9.4%
Interest	\$ 500,000	\$ 161,000	\$ 339,000 210.6%
Miscellaneous Revenue	\$ 651,350	\$ 854,276	\$ (202,926) (23.8%)



Revenues

State appropriations did not change for FY 17

State insurance revenue increased \$ 245,944

Tuition/Fees (Net) increased \$ 384,749 based on new rates adopted April 2016

Property taxes increased \$154,131 based on FY 16 collections

Interest increased \$ 339,000 based on improved FY 16 results and an increase of approximately \$46 million bond proceeds in bank from Series 2015 & 2016





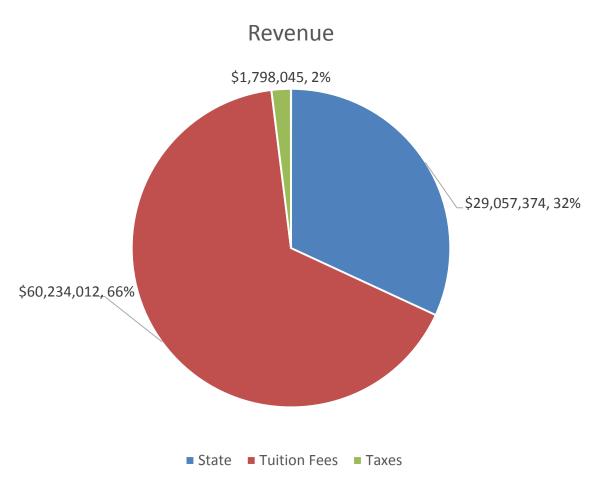
Auxiliary Sales & Services

- Food service increased \$ 489,900 based on the new rates approved April 2016
- Parking decreased \$(725,000) based on FY
 2016 actual collections
- Auxiliary general fee increased \$ 325,957
 based on the new rates approved April 2016





Revenue Source







Expenses 2016-2017



Operating Expenses

Proven.

Fy 17 Proposed							
Operational Expenses		Budget	FY	16 Budget		Variance	
General Academic & Vocational	\$	45,954,143	\$	44,294,845	\$	1,659,298	
Academic Support		5,921,782		5,515,914		405,868	
Student Services		7,012,005		6,853,960		158,045	
Exension & Public Service		182,308		182,308		_	
Institutional Support		14,465,382		13,676,943		788,439	
Physical Plant Oper & Maint		8,412,585		7,928,219		484,366	
Library		1,782,713		1,789,797		(7,084)	
Museum		606,120		545,787		60,333	
Auxiliary services		9,657,099		9,127,540		529,559	
Total	\$	93,994,137	\$	89,915,313	\$	4,078,824	
						RH RH	

Success. Operating/Auxiliary Expenses

- Increased Salary/Benefits Expenses \$ 2,072,462
 - Administration is recommending a 3.5% salary increase for full-time faculty and all staff. In addition, the full-time faculty will receive a longevity stipend. It is also recommended part-time faculty receive an increase of \$50 per course. Along with all salary increases, there is also an increase in FICA, unemployment, and workers compensation taxes based on the new salary amounts. Blinn, as well as the full-time employees, will also see an increase in health insurance premiums.
- Increased operating expenses \$ 2,006,362
 - Instructional expenses were increased with adding a new Surgical Tech program in Bryan and the expansion of the Hodde workforce building. Classroom consumables and student travel amounts were increased in FY 17 to better serve our students. As positions and salary amounts were continually examined through out the year. there were new positions approved and hired in FY16, as well as, one-time salary adjustments. New facilities have been coming on board throughout FY 16 and will continue throughout FY 17. Increased operational costs for these facilities are included in the FY 17 budget. Blinn negotiated a custodial contract during FY 16. There was an increase in rates as well as an increase in square footage in the new contract.
 - Auxiliary expenses were increased for the custodial contract for the student center and housing facilities. Food service expenses were also increased for the purchases of snacks and bottle drinks that will be available to the students with the new meal plan.



Health Insurance Premiums

Health Select Mo	nthly Premium								
Total Premium	2015	2016	2015-2016 % inc	Monthly Increase	Annual Increase	2017	2016-2017 % inc	Monthly Increase	Annual Increase
You	537.66	576.54	7.23%	38.88	466.56	617.30	7.07%	40.76	489.12
You + Spouse	1,153.42	1237.02	7.25%	83.60	1,003.20	1,324.66	7.08%	87.64	1,051.68
You + Children	949.94	1018.78	7.25%	68.84	826.08	1,090.90	7.08%	72.12	865.44
You + Family	1,565.70	1679.26	7.25%	113.56	1,362.72	1,798.26	7.09%	119.00	1,428.00
State Premium Po	ortion								
You	537.66	576.54	7.23%	38.88	466.56	617.30	7.07%	40.76	489.12
You + Spouse	845.54	906.78	7.24%	61.24	734.88	970.98	7.08%	64.20	770.40
You + Children	743.80	797.66	7.24%	53.86	646.32	854.10	7.08%	56.44	677.28
You + Family	1,051.68	1,127.90	7.25%	76.22	914.64	1,207.78	7.08%	79.88	958.56
Employee Premiu	ım								
You	-	-	0.00%	-	-	-	0.00%	-	-
You + Spouse	307.88	330.24	7.26%	22.36	268.32	353.68	7.10%	23.44	281.28
You + Children	206.14	221.12	7.27%	14.98	179.76	236.80	7.09%	15.68	188.16
You + Family	514.02	551.36	7.26%	37.34	448.08	590.48	7.10%	39.12	469.44



Health Insurance Premiums

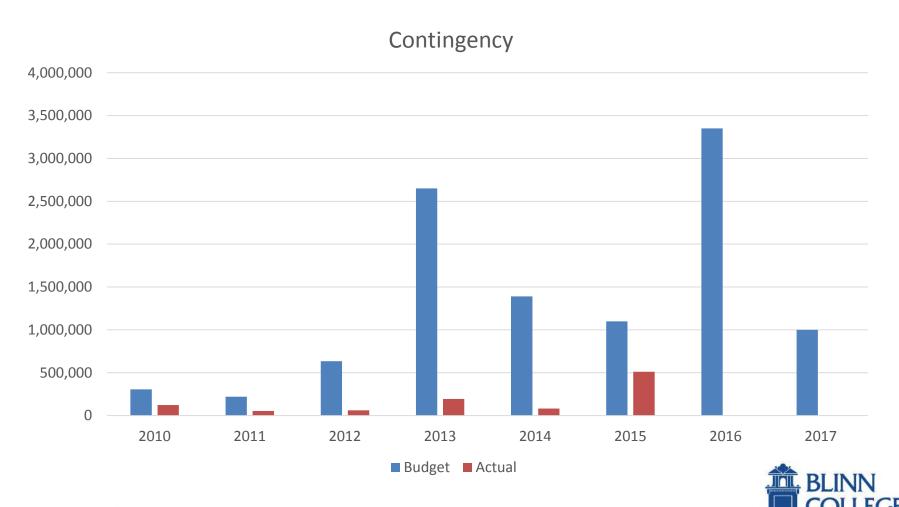
Scott & White Health P Premium	lan Monthly								
Total Premium	2015	2016	2015-2016 % inc	Monthly Increase	Annual Increase	2017	2016-2017 % inc	Monthly Increase	Annual Increase
You	541.70	572.58	5.70%	30.88	370.56	610.18	6.57%	37.60	451.20
You + Spouse	1,162.10	1228.5	5.71%	66.40	796.80	1,309.34	6.58%	80.84	970.08
You + Children	957.10	1011.74	5.71%	54.64	655.68	1,078.30	6.58%	66.56	798.72
You + Family	1,577.50	1667.66	5.72%	90.16	1,081.92	1,777.46	6.58%	109.80	1,317.60
State Premium Portion									
You	541.70	572.58	5.70%	30.88	370.56	610.18	6.57%	37.60	451.20
You + Spouse	851.90	900.54	5.71%	48.64	583.68	959.76	6.58%	59.22	710.64
You + Children	749.40	792.16	5.71%	42.76	513.12	844.24	6.57%	52.08	624.96
You + Family	1,059.60	1,120.12	5.71%	60.52	726.24	1,193.82	6.58%	73.70	884.40
Employee Premium Portion									
You	-		0.00%	-	-	-	0.00%	-	-
You + Spouse	310.20	327.96	5.73%	17.76	213.12	349.58	6.59%	21.62	259.44
You + Children	207.70	219.58	5.72%	11.88	142.56	234.06	6.59%	14.48	173.76
You + Family	517.90	547.54	5.72%	29.64	355.68	583.64	6.59%	36.10	433.20





Contingency Funds

Proven.



Other Information

The Banner project will be approximately 75 % complete as of August 31, 2016. Finance is scheduled to go live September 1, 2016. Human resources is scheduled to go live January 1, 2017. The budget for this project during FY 2017 was decreased accordingly (\$803,628).





Repairs, Renovations and Facilities Infrastructure 2016-2017

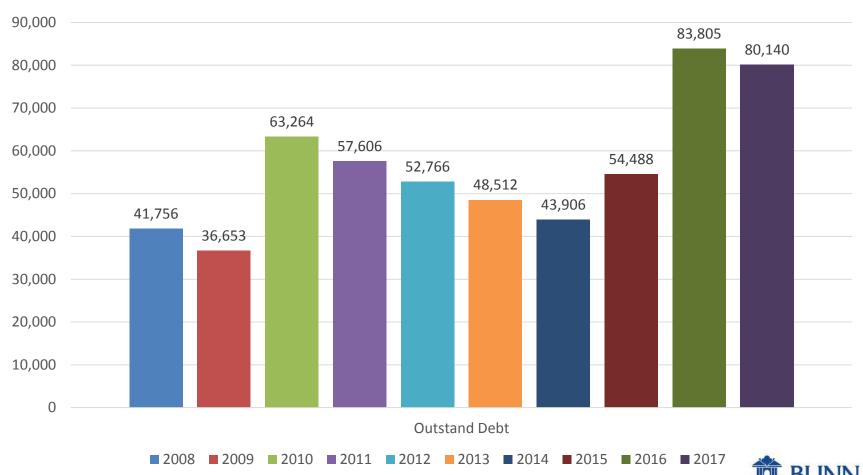
Bryan:	
Landscaping existing campus	\$300,000
HVAC Mechanical Upgrades and Controls	\$400,000
Access Control Doors	\$100,000
Academic, Library and Science Bldg. Roof Repairs	\$300,000
Parking Lot Repairs	\$100,000
Briar Creek Dredging	\$500,000
Paint & Carpet Buildings G & H	\$200,000
Cameras/Security/Lighting	\$100,000
Contingency	\$50,000
Brenham:	
Miscellaneous Roof Repairs	\$250,000
Student Housing Upgrades (Flooring/Paint/Plumbing)	\$100,000
HVAC Mechanical Upgrades and Controls	\$300,000
Student Center Sidewalk/Door Repair	\$150,000
Camera/Security/Lighting	\$100,000
Contingency	\$50,000
Facilities Infrastructure Fund:	\$2,000,000
Total:	\$5,000,000





Outstanding Debt

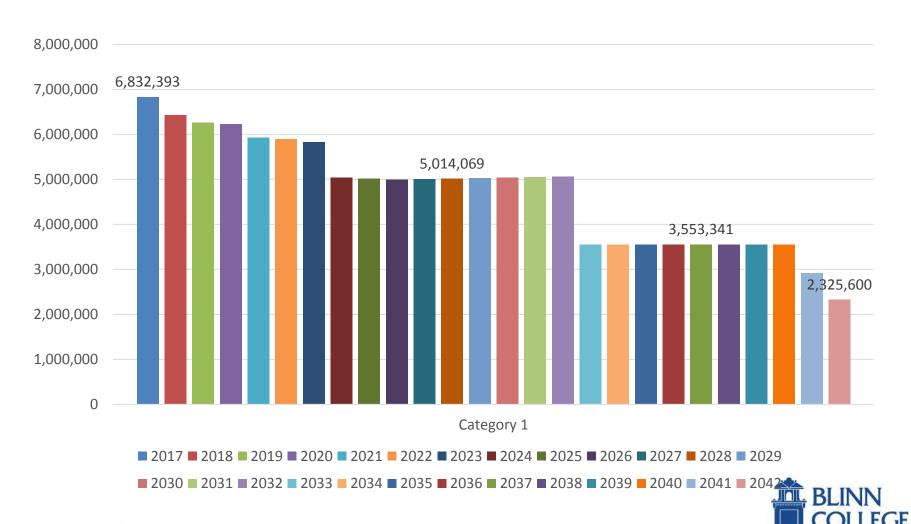
(in thousands)





Total Debt Service

Proven.





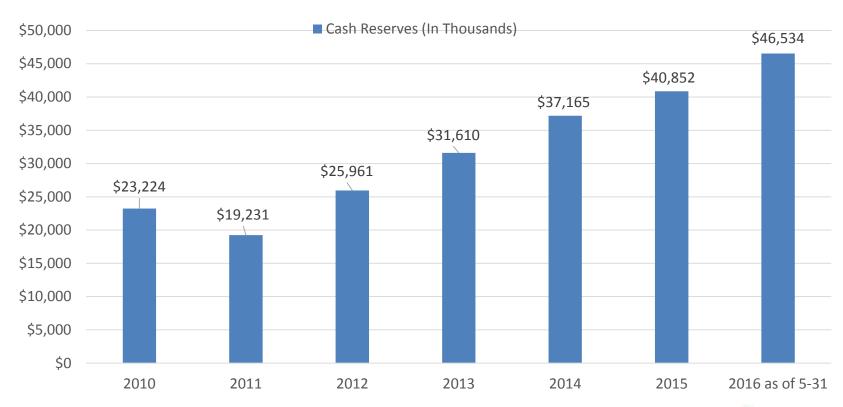
Cash

- As of May 31, 2016:
 - Unrestricted Cash and Cash Equivalents: \$ 46,534,472
 6.6 Months Operating Expense
 - Estimated Monthly Operating Expense: Avg \$ 7,045,282

Sept	\$ 6,958,016	Feb	\$ 6,668,106
Oct	\$ 7,469,972	Mar	\$ 7,131,998
Nov	\$ 7,328,557	Apr	\$ 7,296,017
Dec	\$ 7,042,299	May	\$ 6,865,028
Jan	\$ 6,647,544		



Cash Reserves (In Thousands)



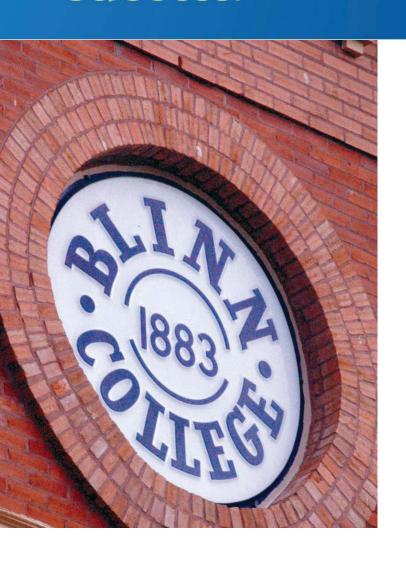




Strategies for Addressing Revenue Shortfalls

- Maximize instructional expenses (combining of classes, reduction of part time faculty, use of IVC technology,...)
- Reduction in travel and professional development budgets
- Freeze unfilled positions & fill only "key" positions
- Reduction in Repair & Renovation expenses
- Reduction in technology expenses (expand replacement period)
- Implementation or early retirement packages
- Reductions/changes in financial aid practices (stacking of aid, PELL use,...)





Budget Workshop

